

2022 Annual Report

Tennessee Towns and Cities Working Together







Photos on Front Cover:

Photo 1: Etowah Finance Director Allison Bull; Etowah Utilities Finance Director April Preston, Etowah City Manager Russ Blair, Etowah Utilities Director Harold Masengil and Etowah Mayor Burke Garwood.

Photo 2: Lawrenceburg Mayor and TML District 6 Director Blake Lay with TN Gov. Bill Lee.

Photo 3: Elizabethton Alderman Michael Simerly, Elizabethton City Manager Daniel Estes and Elizabethton Alderman Jeffrey Treadway.

Photo 4: TML Board members: Henderson Mayor Bobby King, Bolivar Mayor Julian McTizic, Cleveland Mayor Kevin Brooks, and Kingsport Alderman Darrell Duncan.

Photo 5: Clarksville Councilman Travis Holleman and Coopertown Mayor Becca Werner.

Photo 6: Collierville Mayor Stan Joyner, Arlington Mayor Mike Wissman, Lakeland Mayor Mike Cunningham, US. Congressman David Kustoff, Bartlett Mayor Keith McDonald, and Germantown Mayor Mike Palazzolo.



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About Tennessee Municipal League

Who We Are & What We Do

Since 1940, the Tennessee Municipal League has been dedicated to helping Tennessee's cities and towns promote economic development and quality of life issues for their communities. The League offers services and programs that will give municipal officials the knowledge and tools for making the best possible public decisions in the complex world of municipal government. Based in Nashville, the Tennessee Municipal League serves as the voice of and advocate for Tennessee's 345 towns and cities.

Contact Us

Tennessee Municipal League 226 Anne Dallas Dudley Blvd, Suite 710 Nashville, Tennessee 37219 www.TML1.org



TML Immediate Past President and Franklin Mayor, TML President and Henderson Mayor Bobby King, TML First Vice President and Farragut Mayor Ron Williams, and TML Second Vice President and Gallatin Mayor Paige Brown.



Message from the President

Tennessee stands out among the nation's states with unprecedented economic and population growth, low taxes, fiscal strength, and attractiveness for investment. An engine that drives these positive trends is the work of our local governments. Local leadership is more important now than ever, and TML is the voice for today's emerging leaders, advancing our state's points of pride into reality.

While our state is transformative, so is TML. We are focused on efficiency and effectiveness that results in forward-thinking outcomes. We are collaborating with non-traditional partners in advancing the interests of our 345 towns and cities. Partnerships with the Governor, General Assembly, state departments and agencies help our members and over 60% of Tennesseans who live in our cities and towns.

All of this is possible because of you! Whether you're a city official, a sponsor or a partner, your role and support is critical to our collective success. Thank you for your involvement, your investment and your support of TML, the voice of Tennessee's cities and towns.

Bobby King TML President and Henderson Mayor

Tennessee Municipal League Board for 2022/2023



Bobby King President Henderson Mayor



Ron Williams 1st Vice President Farragut Mayor



Paige Brown 2nd Vice President Gallatin Mayor



Darrell Duncan District 1 Kingsport Alderman



David Smoak District 2 Farragut Town Administrator



Stefanie Dalton District 3 Red Bank Vice Mayor



Keith Morrison District 4 Algood City Administrator



Ann Schneider District 5



Blake Lay District 6 Springfield Mayor Lawrenceburg Mayor



Mike French District 7 Somerville Alderman



Bethany Huffman District 8 Millington Vice Mayor



Kirk Bednar At-Large Director Brentwood City Manager



Kevin Brooks At-Large Director **Cleveland Mayor**



Roland Dykes At-Large Director Newport Mayor



Julian McTizic At-Large Director **Bolivar Mayor**



John Cooper Nashville Mayor



Tim Kelly Chattanooga Mayor



Indya Kincannon Knoxville Mayor



Jim Strickland Memphis Mayor



Ken Moore Immediate Past President Franklin Mayor



KIm Foster TCMA President Paris City Manager



Kay Senter TMBF Chair Morristown Council





The TML Perspective



Anthony Haynes Executive Director

In this annual report for 2022, we feature highlights on what we think is one of the best returns on investment you can make – a TML membership.

At TML, our members:

- Connect with other Tennessee cities with shared interests.
- > Sharpen leadership skills that impact decisions.
- > Share great ideas that improve effectiveness.

Your team at the Tennessee Municipal League achieved greater efficiencies by lowering recurring operation expenses by 10% from the previous year. This occurred in spite of significant increases in required contributions to our state retirement plans and health care. Twelve new sponsors either signed up or increased support levels for our membership initiatives.

Through the combined effort of municipal officials, key partners, and state officials, we crafted an updated strategic plan that aligns with our primary mission as your full-time advocate on legislative and regulatory issues that impact our cities and towns.

Your continued support and involvement through TML helps us make Tennessee the great state we call home.

TML Staff



Chad Jenkins Deputy Director



Mark Barrett Research/ Website



Carole Graves Director, Communications & TT&C Editor



Mathy C. Hay-

Jackie Gupton Administrative Asst. & Board Secretary

Sylvia Harris Director, Conference & Meeting Planning



Debbie Kluth Director, Marketing & Member Services



Rhett Pratt Government Relations



John Holloway Government Relations



Kate Coil Staff Writer



Government Engagement & Advocacy

A primary mission of TML is engaging state and federal governments on behalf of towns and cities. We work to secure needed funding increases, modify or defeat proposals that would increase the operational cost to cities, especially unfunded mandates, and serve as a resource working directly with government officials in helping craft policies and proposals affecting municipal governments.

Government Relations

During the 2022 legislative session, our government relations team identified 522 new bills that either directly affected or had the potential to directly affect municipal authority or operations.

From the end of January until the final week of April, about 40 percent of these bills were considered by the various committees. Our team either directly engaged legislators or closely monitored an average of 79 bills in 21 different committees in each of the five most active weeks of the session; peaking at 112 bills during the week of March 7.

The legislative and communications team coordinated on 37 legislative alerts sent in support of municipal positions on various bills of importantance and mobilized members of the Municipal Advocacy Committee (MAC) as warranted.

Included among the bills our team closely monitored last session were more than a dozen bills that sought to either limit or eliminate local authority, including legislation addressing AirBnb, deannexation, zoning and land use decisions other subjects. The team engaged in protracted and multi-faceted battles on many of these preemption bills as final consideration was deferred for various reasons. In the end, the efforts of our team, working in coordination with the Municipal Advocacy Committee and assisted by the emails and calls of responsive individual municipal officials, not a single preemption bill became law.



Lt. Gov. Randy McNally, Gallatin Mayor and TML Vice President Paige Brown, TN Senator Ferrell Haile.



Local Government Chair John Crawford with TML Executive Director Anthony Haynes and TMl Deputy Director Chad Jenkins.



Franklin Mayor and TML President Ken Moore with House Speaker Cameron Sexton.



Government Engagement & Advocacy

Federal Relations

Working in concert with the National League of Cities (NLC), TML monitors federal actions, and when needed, engages our Congressional delegation, and executive branch agencies. Our team also participated weekly in calls with The White House's Office of Intergovernmental Relations.

Some of 2022's federal engagement:

Mandated Chart of Accounts: Submitted comments and actively monitored language attached to the annual National Defense Authorization Act (NDAA) that would require state and local governments to adopt a uniform chart of accounts.

ARPA Funding: Joined other municipal leagues across the country in engaging our Congressional delegation to oppose efforts to rescind any state or local unobligated funds provided by the American Rescue Plan Act (ARPA).

Waters of the U.S.: Closely monitored the Environmental Protection Agency on their proposed changes to regulations governing "Waters of the U.S."





Above: U.S. Congressman David Kustoff and Brownsville Mayor Bill Rawls. Top left: U.S. Congressman Tim Burchett, Knoxville Mayor Indya Kincannon, U.S. Senator Marsha Blackburn. Left: Chattanooga Mayor Tim Kelly and U.S. Congressman Chuck Fleischmann.



Membership Driven

We engage our state and federal governments on the issues that matter to you. When our towns and cities stand together with one voice, the results benefit all of our citizens. Membership in TML has many other benefits. Through our topic webinars, virtual meetings and interviews with key government officials, we put you at the forefront of important discussions, policy issues, and decisions impacting your city each day.

Looking ahead, we are exploring corporate sponsorships with the League that would not only include benefits and discounts for our member cities, but their employees as well. We are excited what the future holds for our organization and its members. More importantly, we are excited how our towns and cities will shape Tennessee's future.

Member Outreach

Listening to Our Members

Blue Oval Planning

TML worked with Tennessee Department of Economic and Community Development (TNECD) to establish a series of hybrid meetings with local officials whose communities will be impacted by the new Blue Oval City in West Tennessee. These meetings addressed such topics as water and wastewater, planning, transportation, housing and discussions with leaders of other communities with similar experiences.



Sen. Page Walley, Rep. Johnny Shaw, Gov. Bill Lee, Bolivar Mayor Julian McTizic, and a Ford Representative.

In addition, the Tennessee Municipal League hosted a joint meeting with the Kentucky Leaguof Cities, and West Tennessee mayors and other local officials from areas surrounding Blue Oval City and the Ford facility in Kentucky. Held in March, the meeting helped to identify similar issues, problem solve, and determine ways to move forward with the two facilities while also building livable communities.



Left: Dyersburg Mayor and TML Past President John Holden makes a point during the joint Blue Oval meeting with the Kentucky League.

Right: Kentucky League Executive Director J.D. Chaney and TML Executive Director Anthony Haynes welcome the group.



Member Outreach

Listening to Our Members

Statewide Grassroots and Media Campaign

TML and its members embarked on a grassroots public education campaign to build awareness about two of TML's key legislative priorities -- restoring of the historic sharing of the state sales tax with cities and returning the local share of the Single Article Tax back to local governments.

The campaign featured a tool kit available on our website that included talking points, video clips, one-page summaries, and estimated revenue gains statewide to use when communicating with different audiences. A sample resolution was distributed to each city for adoption by their respective councils; and a mayors' letter signed by 236 Tennessee mayors was sent to Gov. Lee, Lt. Gov. McNally, Speaker Sexton, and members of the General Assembly supporting passage of our state share and single article cap legislation.

The staff developed and launched a regional media campaign in the five media markets of the state with locally tailored information sent to the state's weekly papers containing information on the towns and cities within their distribution areas. The team utilized our social media presence to enhance our traditional media outreach posting seven different campaign-related items that received more than 2,200 unique views.



TML Executive Director Anthony Haynes provides an update to the West Tennessee Mayors Association.



Covington Mayor Justin Hanson and Bartlett Mayor Keith McDonald went live on Memphis' WREG News Channel 3 to discuss what the additional revenues would mean for their communities.



The mayors of our state's four largest cities met with Gov. Lee, Lt. Gov. McNally, and Speaker Sexton. The mayors communicated the importance of recurring revenues and related how passage of the two TML bills would help to address immediate needs in their respective cities.



Haynes, Sen. John Stevens, Paris City Manager Kim Foster and TN Municipal Bond Fund CEO Wade Morrell at the Annual Paris Fish Fry.



TML Education and Programs

TML provides training and networking opportunities for municipal elected leaders to connect with other local officials from across the state who share common experiences. Through various TML meetings, the League provides a forum to investigate best practices and to learn about innovative municipal services and programs.



TML President and Franklin Mayor Ken Moore introduces Gov. Bill Lee.



Red Bank Commissioner Pete Phillips, Commissioner Ruth Jeno and City Manager Martin Granum.



Arlington Mayor Mike Wissman and Germantown Mayor Mike Palazzalo.

TML Legislative Conference

Held in Nashville on March 14-15, 2022, the conference featured top members of our state leadership, including Gov. Bill Lee, Lt. Gov. Randy McNally, House Speaker Cameron Sexton, Comptroller Jason Mumpower, Senate State and Local Chairman Sen. Richard Briggs, Secretary of State Tre Hargett and UT Economist Dr. Bill Fox.

More than 300 people attended the two-day event. Survey results from the Legislative Conference were very positive and reinforced the importance of having strong representation from TML with State government.



Unicoi Mayor Kathy Bullen and Milan Alderman Tammy Wade.



TML Education and Programs

TML Annual Conference

- Held in Gatlinburg, Aug 13-16.
- More than 670 attended, up by approximately 100 from last year, and represents 80 cities and 35 first time attendees.
- The four-day event featured educational workshops with continuing education requirements for the Certified Municipal Finance Officers (CMFO) and Utility Board Member Training, making it possible for attendees to receive 8.5 to 9.5 continuing education training hours.
- Two new additions:
 - ▶ Women in Municipal Government lunch
 - Municipal Champion Awards

TML District Meetings

- > Held virtually over a two-week period in December.
- > All eight districts were presented using a webinar format.
- Agenda items included an update on TML's Restore, Return, Relief campaign; a preview of the upcoming legislative session; and information on two key areas of study currently before the Tennessee Advisory Commission on Intergovernmental Relations.
- Our members also heard from TN Comptroller Jason Mumpower, and Tony Niknejad, Gov. Bill Lee's policy director.

Right: Sen. Richard Briggs, and Rep. Dale Carr, received the inaugural Municipal Champion Award for their tireless advocacy for municipalities both in and out of the Tennessee General Assembly.



Above from left to right: Kingston Vice Mayor Becky Humphreys, Johnson City Director of Public Affairs Keisha Shoun, Collegedale Mayor Katie Lamb and East Ridge Councilwoman/Rep. Esther Helton at the Women in Municipal Government luncheon.





Knoxville Mayor Indya Kincannon, Sen. Briggs, and Farragut Mayor Ron Williams.



Gatlinburg Assistant City Manager Greg Patterson, Rep. Dale Carr, and Gatlinburg City Manager Cindy Ogle.



Inside TML

By-Law Revisions

TML membership approved some of the most significant by-law changes in the League's history. The changes by the TML Board of Directors and were aimed at fostering a more engaged, dynamic and inclusive board that advocates on behalf of all Tennessee municipalities.

The by-law revisions include reducing the overall size of the board from its current 35 members to 23, as well as adding term limits to all board positions. Board members are term limited to four consecutive years, with the exception of the mayors from the four largest cities and those directors who are selected for a TML officer position (president and three vice presidents). In an effort to right size the board, all past presidents have been eliminated from the board with the exception of the immediate past president. However, to ensure that TML past presidents remain active in the League, TML has created a Past President's Council to support the League's mission in the areas of mentoring new officials, testifying before the Legislature, engaging in public speaking opportunities, and serving on key award selection committees.

The by-laws also include a diversity statement that ensures diversity of the board along the lines of race, gender, geographical and city population.



Kay Senter, TMBF Chair and Morristown Councilmember, with Paige Brown, TML 2nd Vice President and Gallatin Mayor



Ken Moore, TML President and Franklin Mayor, with Kevin Brooks, Cleveland Mayor

The new by-law changes took effect July 1.

Policy Committees

Last year, the TML Board of Directors created a new 17member standing policy committee to fully explore issues of relevance to municipalities. The committee consists of four subcommittees (Finance, Development, Municipal Governance, and Infrastructure) and are charged with seeking solutions to immediate challenges as they arise, reviewing and commenting on legislation, and developing and proposing policy initiatives. Each of the subcommittees met over the summer to review 11 issues and 41 bills the TML staff identified as problematic or warranted more review. The subcommittees then reported back to the full policy committee their findings and made recommendations.



Karen Reynolds, Clarksville city council; Scott Bullington, Greenville alderman and vice chair of the Municipal Infrastructure Subcommittee; Niki Ensor, Kingsport utility director; Bolivar Mayor Julian McTizic and chairman of the Municipal Infrastructure Subcommittee; and Trevor Hobbs, Farragut assistant to the city manager.



Inside TML

Strategic Plan

Last year, we completed our first strategic plan rewrite since 2012. Supported by our partners at the University of Tennessee's Municipal Technical Advisory Service (MTAS), the plan incorporates input from TML members, partners, and state government officials. The purpose for the strategic plan is to produce a set of goals and objectives to guide the Tennessee Municipal League over the next three to five years.

The plan was finalized over three sessions conducted with the TML Staff, a group of 30 statewide stakeholders, and the TML Board of Directors. In addition, a survey was conducted with additional, external stakeholders' input from former board members and state government officials. The resulting input from this entire process is woven throughout the goals expressed below.

The TML Mission Statement

The Tennessee Municipal League will be the most effective and respected resource for strengthening the towns and cities of Tennessee and the people they serve.



Strategic Plan

GOALS



Achieve a High-Quality, Proactive Legislative Agenda.

The strength of any grassroots organization lies within its people. It is critical to the long-term health and effectiveness of our organization to continually invest in our working relationships with state government, and strengthening our grassroots network of local officials and the people they represent. Our legislative advocacy will be outcomes-based, and continually adapted to ensure desirable outcomes for our municipalities and their people.



Internally Continue to Develop the Best, Most Respected and Effective Municipal League to Advocate for Cities.

One of the greatest assets of our organization is its brand – the history, who it represents and our reputation. Maintaining the highest standard of our brand takes commitment, hard work and respect. We must also facilitate a culture of innovation, thought leadership and efficiency shared by all team members and leadership.



Develop and Utilize a Funding Model that Guarantees TML's Long Term Strength.

Achieving our organizational mission requires a diversified mix of financial resources from member dues and non-dues revenue. To help ensure the longevity of our organization and its work on behalf of municipalities, TML must continually secure support from partner organizations, sponsors and new enterprise undertakings.



Engage our Membership.

Our members are responsible for creating our state's economic success and high quality of life communities. Creating opportunities for them to share experiences with each other, our state government and private sector partners and stakeholders, is of the highest priority.



Create a Dynamic, Innovative Operation.

The world in which our members must lead is dynamic, therefore, so must our organization. Innovation must be woven throughout everything we do from how we communicate, educate and engage, to how we advocate.



Strategic Plan

Acknowledgements

Development of the TML Strategic Plan began in 2021 with a member and stakeholder satisfaction survey developed by the University of Tennessee Institute of Public Service at the request of TML. Surveys were distributed to 2,255 current or past members of TML. 514 responded yielding a response rate of 23 percent. The data collected not only served as a member satisfaction check, but as a basis for the development of TML's strategic plan.

During the TML Annual Conference in 2021, the TML Board participated in the first strategic planning work session and developed a revised mission statement. In the following months, the process, particularly stakeholder sessions, were intermittently interrupted due to the challenges posed by the Coronavirus pandemic. As restrictions and precautions regarding public gatherings declined, a one-week session was held in Franklin during September 2022, where TML staff, Board members and a diverse group of stakeholders from each of the state's grand divisions participated. The finished product was presented to and adopted by the TML Board at its November 2, 2022, meeting.

TML wishes to thank the University of Tennessee Institute of Public Service for their support in the development of the plan. We especially wish to acknowledge the support of:

- Dr. Herb Byrd, III, Vice President for the Institute of Public Service
- Margaret Norris, Executive Director, Municipal Technical Advisory Service (MTAS)
- Pat Hardy, Management Consultant, MTAS
- Ronnie Neil, Management Consultant, MTAS



Strategic Plan

Stakeholders & Government Officials

TML also extends its appreciation to the following stakeholders and state government officials for their time and contributions toward the development of the plan:

East Tennessee

Tracy Baker, Asst. City Manager, Sevierville Gary Chesney, Mayor, Morristown Roger Campbell, Assistant City Manager, Maryville Mark Watson, City Manager, Oak Ridge Seth Sumner, City Manager, Athens Jenny Brock, Councilwoman, Johnson City Bridgett Raper, Small Cities Coalition, Hamilton Co.

Attending Board Session:

Fiona McAnally, Knoxville (for Mayor Kincannon) Kay Senter, Pres., Tennessee Municipal Bond Fund Kevin Brooks, Mayor, Cleveland Darrell Duncan, Alderman, Kingsport Chris Dorsey, City Manager, East Ridge Roland Dykes, Mayor, Newport Tim Kelly, Mayor, Chattanooga

State Government

Senator Richard Briggs, Chair, Senate State and Local Government Committee Representative John Crawford, Chair, House Local Government Committee Jason Mumpower, Comptroller of the Treasury David Lillard, State Treasurer Tre Hargett, Secretary of State Rick Nicholson, Chief of Staff, Tennessee Senate Kevin Johnson, Chief of Staff, Tennessee House of Representatives

Partner Organizations

Margaret Norris, Executive Director, UT MTAS Wade Morrell, President & CEO, Tennessee Municipal Bond Fund Mike Fann, President, Public Entity Partners



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West Tennessee

Judy Watters, Mayor, Rossville Scott Conger, Mayor Jackson BW Beasley, Mayor Milan Kim Foster, City Manager, Paris Craig Fitzhugh, Mayor, Ripley Jill Holland, Mayor McKenzie Blake Walley, Assist. City Manager, Savannah Mike Palazzolo, Mayor, Germantown

Attending Board Session: Dabney Ring, Memphis (For Mayor Strickland) Julian McTizic, Mayor, Bolivar Mike French, Alderman, Somerville Bobby King, Mayor, Henderson Bethany Huffman, V. Mayor, Millington

Middle Tennessee

Jim Hagman, Mayor, Spring Hill Eric Stuckey, City Administrator, Franklin Dr. Christa Martin, Vice Mayor, Columbia Mike Callis, Mayor, Portland Ray Knowis, Mayor, Tullahoma James Mayberry, Mayor, Crossville Travis Holleman, Councilman, Clarksville Jessie Turner, City Administrator, Loretto

Attending Board Session: Blake Lay, Mayor, Lawrenceburg Paige Brown, Mayor, Gallatin Tim Ellis, City Manager, Goodlettsville Kirk Bednar, City Manager, Brentwood Ginger Hausser, Nashville (for Mayor Cooper) Ken Moore, Mayor, Franklin Keith Morrison, City Administrator, Algood

Communications



www.facebook.com/TML1.org



twitter.com/TML4Cities



www.tml1.org



www.ttc.tml1.org



Internal and external communications are key to everything we do. Our members gain access to relevant information and are provided with an avenue for city officials to engage with state leaders on issues that matter.

Corporate Sponsorship Brochure – Produced a new marketing and corporate sponsorship recruitment brochure to assist in securing new sponsors.

Legislative Summary - The legislative team released a legislative summary of the second and final session of the 112th General Assembly immediately following the conclusion of the session. A more thorough review with a detailed analysis of the session including a summary of key bills as well as the actions taken on those bills was distributed later in the summer.

Social Media – TML continues to use social media platforms to communicate with our member cities, as well as audiences outside our normal reach. Facebook analytics show we have reached some 60,000 people. On Twitter more than 58,000 have viewed our tweets.

TT&C Goes Digital – Beginning last year, TML launched a digital Tennessee Town & City. The online version includes feature articles on various city projects, a people section that highlights city and state officials, and legislative information. With this new format, our members receive up-to-date information about issues and people on a timely, daily basis. By going digital, the savings allows us to reallocate funds to other TML priorities.

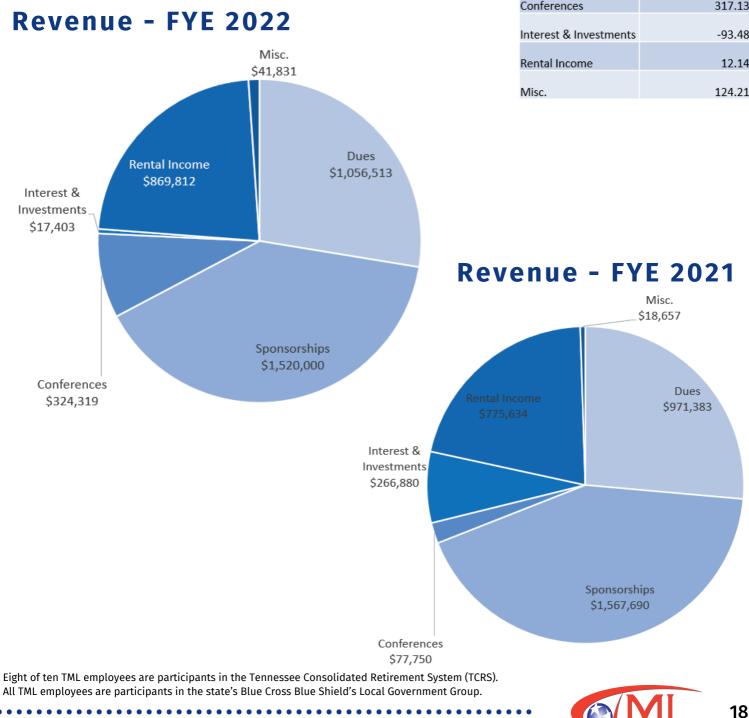


Financials

We continue to pursue efficiencies in our operations and implemented \$300,000 in recurring reductions in FY22 alone. In the first half of FY22-23, we recognized an additional savings of approximately \$75,000 in expenses. However, a portion of the savings we generated were depleted by cost increases – largely due to three areas: building maintenance, required contributions to employee retirement and healthcare insurance.

Revenue Comparison By Source

Revenue Source	YOY % Change
Dues	8.76%
Sponsorships	-3.04%
Conferences	317.13%
Interest & Investments	-93.48%
Rental Income	12.14%
Misc.	124.21%



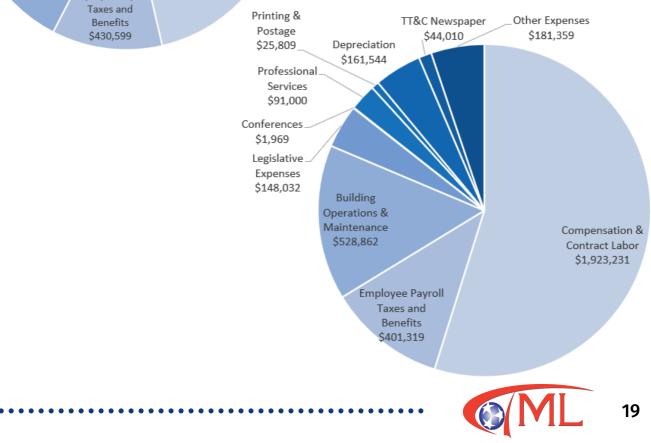
Financials

Expense Comparison By Use

Expenses - FYE 2022 Depreciation TT&C Newspaper Other Expenses Printing & \$162,814 \$199,978 \$20,758 Postage \$25,463 Professional Services \$142,700 Conferences \$169,354 Legislative Expenses Compensation & \$148,879 Contract Labor \$1,775,634 Building Operations & Maintenance \$753,614 Employee Payroll Taxes and Benefits \$430,599

Expense	YOY % Change
Compensation & Contract Labor	-7.67%
Employee Payroll Taxes and Benefits	7.30%
Building Operations & Maintenance	42.50%
Legislative Expenses	0.57%
Conferences	8,501.02%
Professional Services	56.81%
Printing & Postage	-1.34%
Depreciation	0.79%
TT&C Newspaper	-52.83%
Other Expenses	10.27%

Expenses - FYE 2021



Mission Delivery Partners

Over the years, the leadership of TML created three organizations critical to the delivery of our mission of helping Tennessee cities. It all started in 1949 with TML lobbying the legislature for the creation and funding source for the Municipal Technical Advisory Service (MTAS) at the University of Tennessee. In 1979, the TML Risk Management Pool (now Public Entity Partners) was formed to help cities with affordable risk management options. And in 1985, the TML Bond Fund was created to provide cities affordable access to meet their increasing capital needs.



The Tennessee Municipal Bond Fund (TMBF) creates and administers various types of loan programs for the benefit of cities and counties. As an entity of the Tennessee Municipal League, TMBF works closely with city officials to structure cost-effective and flexible borrowing options. Types of projects include but are not limited to schools, roads, utilities, public buildings, jails, equipment, and any other project considered to be of benefit to the public. Project funds are available for any size government. Created in 1985, TMBF began making loans in 1986. Since inception, programs administered by TMBF have resulted in total borrowings by local governments in Tennessee in excess of \$4.65 billion and has now closed more than 1,495 loans. TMBF has saved local governments approximately \$665 million in interest costs alone. Many borrowers have multiple loans through one or more programs. Loan sizes range from \$21,000 to \$103 million. For more information contact: (615) 255-1561.



Public Entity Partners is a cooperative risk sharing arrangement that works in many ways like a traditional insurer. Participating members pay a premium, receive coverage, and make claims against that coverage. The unique relationship between local governments and Public Entity Partners sets it apart from traditional insuring methods. Public Entity Partners is a risk management, coverage/service provider and has the advantage of being able to tailor coverages and services for local government needs and through the risk management process, control the costs for these coverages and services. Public Entity Partners provides liability coverage for both tort and non-tort exposures worker's compensation coverage, and offers a multitude of property coverages. For more information on the services call (800) 624-9698 or (615) 371-0049 or you may visit their website at www.pepartners.org/



INSTITUTE for PUBLIC SERVICE

In the complex world of local government, managing a municipality can be quite challenging, especially in smaller municipalities with limited resources. Established in 1949 by the Tennessee General Assembly, the Municipal Technical Advisory Service (MTAS), an agency of The University of Tennessee's Institute for Public Service, provides local officials with technical assistance in a variety of areas. MTAS consultants will assist in the development of practical and individual solutions for your city. In addition to general and technical consulting duties, MTAS also fulfills municipal training needs through its City University and Elected Officials Academy programs, as well as other specialized training programs. For more information call (865) 974-0411 or you may visit their website at www.mtas.tennessee.edu/



TML Partnered Programs

GovDeals Peachtree Recovery Solutions Omnia Partners America Fidelity REACH Alert GovCard Tennessee Drug Card VC3



TML Sponsors

Diamond Sponsor

Voya Financial Advisors

Bronze Sponsor

The Brick Industry Association Employee Benefit Specialists, Inc. Franklin Collection Service J.R. Wauford & Co. Consulting Engineers Local Govt. Corporation Mattern & Craig, Inc. NORESCO Pavement Restorations, Inc. Smith Seckman Reid Tennessee 811 Trane Commercial Systems & Services TLM Associates, Inc. Waste Connections of TN Inc.

Gold Sponsor

First Horizon Bank

Silver Sponsor

Alexander, Thompson, Arnold, CRA's AT&T Tennessee Bank of America Bank of New York Mellon, Co. Charter Communications Collier Engineering Entegrity Environmental Products Group PATH Onsite Environmental Rubrik Simmons Wealth Management Waste Management Inc. of Tennessee

TML Affiliate Organizations

TN Assn. of Air Carrier Airports TN Building Officials Assn. TN Assn. of Chiefs of Police TN Assn. Municipal Clerks & Recorders TN Government Finance Officers Assn. TN Fire Chiefs Assn. TN Fire Safety Inspectors TN Assn. of Floodplain Management TN Assn. Housing & Redevel. Auth. TN Municipal Attorneys Assn. TN Renewable Energy & Economic Devel. Council

TN Municipal Judges Conference TN Chapter, American Public Works TN Recreation and Parks Assn. TN Chapter, American Planning TN Personnel Management Assn. TN Assn. of Public Purchasing TN Section, Institute of Transport TN Public Transportation Assoc. Assoc. Independent & Municipal Schools TN Urban Forestry Council TN Stormwater Assn.