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Lee, Dean win party primaries, to face off in November

BY CAROLE GRAVES

TML Communications Director

Political newcomer and Franklin businessman Bill Lee won the Republican gubernatorial nomination, beating out his challengers with 37 percent of the votes.

Early frontrunners Randy Boyd, former state Commissioner of Economic and Community Development, and Diane Black, TN 6th District Congressman, finished second and third, respectively, with 24 percent for Boyd, and 23 percent for Black. Beth Harwell, TN Speaker of the House, finished with 15 percent of the votes.

On the Democratic side, former Nashville Mayor Karl Dean easily won over state Rep. Craig Fitzhugh with 75 percent of the

Dean and Lee will face off in November to determine who will be the 50th governor of Tennessee.

In the U.S. Senate, both frontrunners won their primaries. Republican Marsha Blackburn will face Democrat Phil Bredesen in November to determine who will fill the seat currently held by Sen. Bob Corker, who has elected to not run again.

Six incumbents vying to keep their seats in Congress all won their primaries. Three Congressional seats are open due to the retirement of Congressman Jimmy District in the 2nd District and in 6th and 7th Districts, where Reps. Black and Blackburn ran for other public offices.

In the 2nd District, Knox County Mayor Tim Burchett defeated state Rep. Jimmy Matlock. Burchett will face Democrat Renee Hoyos in the general election.

Former state Agriculture Commissioner John Rose beat former Murfreesboro judge Bob Corlew in the 6th District. Rose will face Democrat Dawn Barlow in November.



Photo by Shelley Mays/ The Tennessean

Political newcomer Bill Lee, the owner of a Franklin-based mechanical contractor for facilities and home servcies, beat out three experienced politicians for the Republican gubernatorial nomination.

Republican state Sen. Mark Green was unopposed in the 7th District primary. He will face Democrat Justin Kanew in November.

In the state legislature, all 99 seats in the House and 18 of the 33 Senate seats are up for election. Eighteen Republicans and seven Democratic incumbents in the House did not run again.

In the Senate, Democrat Sens. Lee Harris and Thelma Harper, and Republican Sen. Bill Ketron of Murfreesboro did not seek re-election in the legislature. Both Sens. Harris and Ketron ran for other public office. Harris ran and was elected Shelby County Mayor. Ketron ran and was elected Rutherford County Mayor.

Three incumbents running for re-election in the Tennessee General Assembly lost their primaries. Sen. Reginald Tate lost to Katrina Robinson in Senate District 33. Robinson captured 68 percent of the votes and does not face a Republican challenger in November, and therefore, will automatically

beat out fellow challengers Carol

M. Macha and Dwyot Thornton for

the one open seat on the Ashland

former Councilman Gary Nor-

wood resigned upon moving to

plied for the seat in May, but after

the city council was unable to break

a tie vote they opted to let local

The seat was left open after

Kerrigan and Thornton ap-

Incumbent Chris Weens and

newcomer Andy Pierce were

elected to the two open aldermen

seats on the Baileytown Board of

Mayor and Aldermen while in-

cumbent Michael G. Starnes was

elected to the one unexpired-term

and Greg Phillips were re-elected

to the two open aldermen seats in

Incumbents Willie D. Allison

Bell Buckle Fire Chief Ronnie

Challengers Zachary Akers

Incumbent Sam Gibson ran

W. Lokey ran unopposed and was

elected to his seat of mayor of Bell

Buckle, previously held by Jenny

and James Anderson were also

elected to the two open seats on the

unopposed and was re-elected as

Byrdstown's mayor while incum-

bent Johnny Sells ran unopposed

and was re-elected as Byrdstown's

See CITY VOTES on Page 7

Bell Buckle Board of Aldermen.

alderman seat up for election.

City Council.

Clarksville.

voters decide.

BAILEYTON

BAXTER

Baxter.

BELL BUCKLE

BYRDSTOWN

city recorder.

be seated as a new freshman Senator who will represent portions of Shelby County.

In the House, both Reps. Barry Doss and Tim Wirgau lost their primaries. Doss lost to Clay KARLDEAN.COM

Photo by George Walker IV / The Tennessean

Former Nashville mayor Karl Dean took 75 percent of the vote tto clinch the Democratic gubernatorial primary. He and Lee will face off in November.

Doggett, who captured 55 percent of the votes to Doss' 44 percent. Wirgau was defeated by Bruce I. Griffey, who captured 58 percent of the votes to Wirgau's 41 percent. Both Doss and Wirgau held key committee chairmanships. Doss was chairman of the House Transportation Committee and Wirgau chaired the House Local Government Committee.

See ELECTION on Page 5

Weighing the costs: Making smart choices with business incentives

BY KATE COIL

TML Communications Specialist

While incentives have become a major piece of the puzzle of economic development, sometimes incentive packages can do more harm than good when it comes to bringing business to the community.

Municipalities across Tennessee are looking for better ways to balance the pluses and pitfalls of tax incentives by making sure they get the biggest bang for their buck out of programs like tax-increment financing (TIFs) and payment-inlieu-of-taxes (PILOT).

As a state, Tennessee already offers the fourth highest amount of incentives in the nation. The W.E. Upjohn Institute for Employment Research reported in 2017 that the state and local governments provide more than \$2.5 billion worth of incentives annually, including property tax breaks, grants, and other subsidies.

That amount is nearly 1 percent of the state's private-sector gross domestic product. The amount of incentives Tennessee offers is also 105 percent higher than the national average.

Companies claimed \$90.5 million in jobs tax credits and \$3.5 million in headquarters credits in **Basic TIF Model** Revenues diverted for TIF-eligible purposes: > Pledged to support bond New Annual taxes generated debt service Tax Pledged to developer note Base > Fund infrastructure Incremental Taxes Revenues flow to normal **Existing Tax Base** taxing Revenues continue to flow to normal bodies taxing bodies Statutory life of TIF district

TIFS and PILOT programs are the two most common incentive packages used by municipalities to bring in business, but recent studies have shown that many incentive packages may cost more money than they actually bring in.

also brought major business to the state including IKEA, Amazon, Volkswagen, and Google — to

J. Thomas Trent, chairman of the Economic Development Practice Group and a member of the Real Estate team for Bradley Arant Boult Cummings, LLP, said the impact incentives can have and how companies choose where to locate have changed rapidly in the past decade.

"With the analytics available on the internet, software programs, lection consultants are now not site selectors but site eliminators," Trent said. "Their job is to eliminate their site, and if you have gotten to the point that a site selector has called you, it means you've made it past the first several rounds. You won't even know it if you have been eliminated before that."

Additionally, Trent said recruiting business has gotten much more competitive even before incentives come into play.

"There are also many more states playing this game than there

fiscal 2017. However, incentives have and subscription services, site-se-See INCENTIVES on Page 10

BY KATE COIL

The Tennessee Department of Transportation has begun part of a 12-year process to transform a 30mile section of Interstate 24 between Nashville and Murfreesboro into the state's first Smart Corridor.

Smart Corridors are segments of major roadways that feature specialized signage to alert motorists to motorists to upcoming accidents, weather events, and other obstacles. The major goal of Smart Corridors is to alleviate traffic congestion by offering motorists better information on upcoming road issues.

The I-24 Smart Corridor will be completed in several phases during the next 12 years with improvements including the installation of an intelligent transport system (ITS) and improvements to roadways and

Phillip B. "Brad" Freeze, director of the traffics operation division of the Tennessee Department of Transportation (TDOT), said Smart Corridors are one way transportation officials across the country are looking at using technology to make

"A Smart Corridor is us learning



The Interstate 24 Corridor between Murfreesboro and Nashville could soon have signs like these to better direct traffic flow. Smart Corridor programs have taken route in states across the nation, with Tennessee the latest to pilot the program.

and future, emerging technology," he said. "Smart Corridors are really targeted toward congestion as a result of non-reoccurring causes, which include instances like traffic crashes, weather events, and anything that is not planned. If you look at information from the Federal Highway Administration, 60 percent of the causes of congestion are the direct result of these non-concurrent incidents."

Smart Corridors allow transportation officials to communicate more and with better information to motorists. This communication with motorists will provide real-time information on traffic conditions as well as allow the state better control over traffic situations.

"It helps reduce accidents, even the flow of traffic, reduce the buildup of congestion, and makes the system a little more reliable," Freeze said. "It allows other strategies that allow dynamic speed control where we can adjust speed limits or advisory limit of speeds to slow down the flow of traffic. It sounds counterintuitive to slowdown the system to speed up traffic, but it See CORRIDOR on Page 9

More than 60 municipalities hold elections during August primary

BY KATE COIL

In addition to the state and federal offices up for grabs, many Tennessee residents went to the polls on Aug. 2 to vote in municipal elections

A total of 62 cities and towns across Tennessee ranging from Alexandria to Whiteville held municipal elections to coincide with the state general primary.

However, municipal election season isn't over yet in Tennessee. More than 200 municipalities are also slated to hold their city elections on Nov. 6 in conjunction with upcoming state and federal elections.

ALEXANDRIA

Incumbent mayor Bennett Armstrong defeated challenger Donna Davis in a write-in campaign for Alexandria mayor.

Newcomer Lloyd Dale Dver was elected for one of the three open expired-term aldermen seats while write-in candidate and incumbent Shane Blair took the

On a write-in campaign, newcomer Bridgette Rogers took one of the two open unexpired terms on the board.

ALGOOD

Challenger Lisa Chapman-Fowler defeated Kirk A. Dyer for the Algood mayor's seat. Incumbent candidates Billy

D. Billbrey and Justin Grant retained their seats on the Algood City Commission over challengers Ruby Hawkins and Tim McPher-

ASHLAND CITY

Newcomer Chris Kerrigan

transit easier and more reliable.

to operate a corridor more efficiently through partnerships and through the use of technology, both existing

NEWS ACROSS TENNESSEE



BRENTWOOD

The Brentwood Fire and Rescue Department will be equipped with ballistic gear including bulletproof vests and helmets to help fire and emergency medical personnel be better protected when responding to potentially hostile situations. The Brentwood City Commission recently approved the purchase of 25 sets of gear for the department, which is specifically designed for use by fire and medical professionals. The Federal Emergency Management Agency (FEMA) officially recommended that all fire and EMS personnel across the United States be provided with ballistic protection in 2014.

CHAPEL HILL

The city of Chapel Hill has received a \$1.78 million Transportation Alternative Grant for the first phase of downtown bicycle and pedestrian improvements. The grant, awarded through the Tennessee Department of Transportation, will finance construction of a multi-use path along both sides of SR-11/US-31A from city hall to West Depot Street. The project also includes ADA upgrades, pedestrian signals, landscaping, pedestrian lighting, pedestrian amenities, signage and pavement markings.

CHATTANOOGA

Mueller Water Productions will expand its operations in Chattanooga, creating 96 new jobs in the next three years. The company plans to begin hiring between January and March 2019. It currently employs 604 Tennesseans and has additional locations in Cleveland and Chattanooga's Innovation District. Mueller Water Products will invest in its domestic manufacturing capabilities and introduce additive manufacturing technologies to its foundries. The Chattanooga facility expansion is driven by growing demand for water infrastructure products among municipalities, and will support the expected future demand as America rebuilds its aging infrastructure.

COLLIERVILLE

The city of Collierville has begun construction on the second phase of improvements to Tom Brooks Park, a 1.32-acre special use park in the town's historic district. Designed by town staff in 2008 and built in 2009, the park is named in honor of former Alderman Tom Brooks. The second phase of the park project will add sidewalks, steps-style seating walls, lighting, landscape planters, and a stone walkway connecting the park to College Street. Construction is expected to take two months. Once completed, the park will have an open play area, restrooms, a historical marker indicating the former site of First Baptist Church, an entertainment area, and water feature.

DAYTON

Dayton's Chickamauga Lake was named the second-best bass fishing lake in the U.S. by Bassmaster magazine. The lake was also ranked as the top bass fishing lake in the Southeastern U.S. The magazine touted Chickamauga as a "bigbass factory" and cited a 42-pound bass recently caught at the lake's 2018 "The Chick" fishing event. The event brings an estimated \$14 million in economic impact to Dayton and the surrounding area. Stretching from Watts Bar Dam to Chickamauga Dam, Chickamauga Lake provides 810 miles of shoreline and 36,240 acres of premium fishing.

TENNESSEE TOWN & CITY

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ELIZABETHTON

Construction is concluding on Elizabethton's Harmon Park with portions of the park already open to the public. New playground equipment and a new pavilion are already up and running in the park while construction continues on electrical lines to restroom facilities and for park lighting. The park is one of several in the city that the Elizabethton Parks and Recreation Department has been making improvements to over the past year. The city as installed new equipment at Riverside Park and a splash pad at Franklin Pool in recent months. Improvements are also slated for Kiwanis Park in coming months.

ERWIN

Pyranha, a UK-based kayak-maker, will be located a new facility in Erwin, creating 10 new jobs and investing \$10 million. The Erwin facility will be used as a North American distribution point for the whitewater and touring kayaks the company makes. The facility is moving to Erwin from Asheville, N.C., due to rising business costs. The facility will also have access to the Nolichucky River in Erwin. Local economic development officials said the location of the kayak company further cements Erwin's growing reputation as an outdoorsmen and recreation paradise. The city held its third annual Great Outdoors Festival in the spring and is working to open a 120-acre bike park near downtown in 2019.

FRANKLIN

The National Park Service has awarded a grant to protect a portion of the Battle of Franklin battlefield. The American Battlefield Protection Program granted Franklin's Charge and the city of Franklin \$637,500 to acquire a portion of the battlefield threatened by development. Grants from the NPS are administered by the ABPP, one of more than a dozen programs operated by the National Park Service that provides states and local communities technical assistance, recognition, and funding to help preserve their own history and create close-to-home recreation opportunities.

FRANKLIN

The city of Franklin has approved its biggest capital expenditure in city history: \$132-million renovations to the city's wastewater treatment plant. Kiewit Infrastructure South Co., a branch of the Nebraska-based Kiewit Corporation, was the lowest bidder for the project. The renovated plant will be able to treat up to 16 million gallons of wastewater daily, up from the 12 million discharged at the city's current plant. Other updates to the plant include a mechanism to create biosolids so the city will no longer have to haul sludge to Lewisburg for disposal. Biosolids will also allow the city to safely discharge wastewater into the Harpeth River locally. The city has already acquired the necessary state permits to accommodate the upgrades to the plant.

JEFFERSON CITY

Oshkosh Corporation will establish a new manufacturing facility in Jefferson City, creating more than 300 jobs in the next three years. The leading designer and manufacturer of specialty vehicles and vehicle bodies is a Fortune 500 company and plans to house welding and fabrication operations to support other Oshkosh facilities at the new Jefferson City plant. Oshkosh plans to renovate and occupy the former John Deere building in Jefferson City, and will be installing new machinery and equipment in the coming months. The approximately 500,000-square-foot facility is expected to be operational in 2019.

LOUDON

The Loudon municipal offices and Loudon Utilities Board will soon have a new home. The Loudon Utilities Board recently closed on the purchase of a pair of properties on Highway 72 that recently housed the University of Tennessee Medical Plaza and Capital Bank building. The plan is to renovate the \$1.9 million campus that can be used by both the city offices and the utility board. Current plans have the municipal offices moving into the former bank facility while

the utility board will renovate the hospital into a customer service center. Renovations are expected to take three months, and the new facility could be ready as early as January 2019.

MARTIN

MTD Consumer Group, Inc., will invest \$10 million and create 200 jobs at its Martin operations in the next five years, expanding its role as the area's largest private employer and a leading global manufacturer and distributor of residential and commercial outdoor power equipment under brands such as Cub Cadet and Troy-Bilt. The company has operated in Martin since 1985 and most recently added a \$20 million expansion to the Martin facility in 2014. Through this latest expansion, MTD will be able to offer year-round employment for associates and production of innovative, quality products for customers.

NASHVILLE

The city of Nashville recently unveiled plans for the new National Museum of African American Music, slated to open in 2019. The \$400-million, 56,000-squarefoot facility will be located on six acres on Church Street in downtown Nashville and will feature nine galleries that focus on 50 musical genres ranging from spirituals to jazz to blues to R&B and hip-hop. The museum will walk visitors through a timeline of African-American contributions to music and culture. The museum has been more than two decades in the making.

PARIS

The city of Paris has received more than \$1.3 million in state grants for parks and recreation facilities as well as improvements to a local street. The city received a \$500,000 TDEC Local Parks and Recreation Fund grant for a park project to construct a splash pad, pavilions, family area, ADA-compliant restroom facilities, and more parking at Eiffel Tower Park. The city plans to provide both the \$500,000 match to the grant as well as the additional funds needed for the \$1.5 million project total. The city also received a \$835,000 grant from TDOT to install sidewalks, curbs, gutters, and other improvements on Wilson Street. The city will contribute about \$208,000 toward matching funds for this project, which will fill in a gap in the city sidewalk system to allow better connectivity between two local schools and the Paris Tennessee College of Applied Technology (TCAT).

Cookeville restores city's oldest fire truck



The city of Cookeville recently unveiled a newly restored historic fire truck at the city's Independence Day Parade. The 1924 Type 75 American LaFrance fire truck was the very first fire truck that served the city of Cookeville. Restoration of the truck was made possible through volunteer labor and monetary donations from locals. The truck still largely has original parts intact and still has the ability to pump water. Decommissioned in the 1950s, the truck will now be used ceremonially and as an educational tool.

Mt. Pleasant earns spin class grant for community center



The city of Mt. Pleasant has received a \$31,500 grant from the Maury Regional Healthcare Foundation for the purchase of 18 bikes and all audio and visual equipment to set up a new spin program at the Mt. Pleasant Community Center. The free classes will also be utilized by the local school system.

Mural in downtown Dresden to add new splash of local color



A new mural is coming to downtown Dresden to highlight the town's farmers' market. Artist Clay Palmer is at work completing the mural on a building across the street from the market downtown. When completed, the mural will depict local landmarks – such as the Train Depot and Moran House – as well as images of locally-raised Black Angus cows and irises.

Cities share in first round of dog park grants

Municipalities across the state of Tennessee have received funds to help create and improve local dog parks as part of efforts to bring

more pet-friendly areas to the state.

A total of 34 cities received a share in the Dog Park Dash grant program with the city of Jackson taking home the grand prize of

\$100,000.

To celebrate, the city of Jackson invited residents and their furry friends out to the Jackson General Ball Park on July 27 where the future dog park will be located. Adjacent to the minor league field, the new dog park in Jackson will feature separate areas for large and small dogs, an agility course, and a water feature.

The remaining 33 cities each received \$25,000 from grant funding. In West Tennessee, grants went to municipalities including Brownsville, Bolivar, Camden, Decatur, Dyersburg, Henderson, Humboldt, Lakeland, Milan, Memphis, and McKenzie.

The funds for Brownsville, Bolivar, Camden, Decatur, Henderson, Humboldt, Lakeland Milan, and McKenzie will be used for the development of a new dog park while Dyersburg will be using funds for improvements to an existing park.

In Middle Tennessee, cities that took home grants included Gallatin, Lawrenceburg, Lewisburg, Manchester, McMinnville, Mt. Pleasant, Murfreesboro, Spring Hill, and White House.

The funds for Mt. Pleasant, Lewisburg, and McMinnville will be used to fund the first dog parks in the community while the funds



The Dog Park Dash grant program is closer to its goal of building 100 dog parks across Tennessee by awarding 34 municipalities with grant funds. Funds were also awarded to Jefferson County and Pickwick Landing State Park.

for Gallatin, Lawrenceburg, Murfreesboro, Spring Hill, and White House will be used for improvements at an existing park.

East Tennessee municipalities receiving grants included Athens, Bristol, Cleveland, Chattanooga, Crossville, Erwin, Greeneville, Jonesborough, Kingsport, Kingston, Morristown, Spring City, and Union.

The funds awarded to Erwin, Greeneville, Jonesborough, Kingsport, Kingston, Spring City, and Union will be used to fund the first-ever dog parks for their communities. Crossville will also be using the funds for improvements to a memorial dog park in honor of K-9 Officer Cain, who was killed last year during the apprehension of a suspect.

Athens and Chattanooga will be using the funds for improvements to existing dog parks while Bristol, Cleveland, and Morristown will be using funds to build a second dog park for their community.

The program also awarded funds to build a new dog park at Pickwick Landing State Park and Jefferson County. To be considered for a Tennessee Dog Park Dash grant, applicants were asked to verify land availability for the proposed park and provide a comprehensive narrative of the community, along with letters of support from civic leaders.

The goal of the Dog Park Dash program is to build at least 100 dog parks across the state of Tennessee.

Those who applied and were not selected in the first year will maintain grant eligibility in future years. The 2019 Tennessee Dog Park Dash application period is expected to begin in early spring next year. Interested communities can learn more by visiting https://dogparkdash.com/.



Sweetwater uses TNECD Main Street Entrepreneur Grant to launch downtown revitalization

BY DR. BRIDGET JONES

Project Consultant *jones-bridget consulting group*

Sweetwater is a rural East Tennessee downtown that has worked successfully to save its historic downtown architecture and encourage a thriving arts and retail environment.

Located just off 1-75 in the gently rolling hills between Knoxville and Chattanooga in Monroe County, Sweetwater offers a convenient destination for travelers seeking a beautiful historic downtown, authentic local businesses, and the unique charm of East Tennessee. Today, the downtown is a popular day-trip and gateway destination to the some of the region's historic, cultural, natural, and outdoor recreation assets.

In 2011, Sweetwater was accepted to the Tennessee Downtowns program, and in 2013, community leaders took the step to become a nationally accredited Main Street community. Since that time, Sweetwater Main Street leaders have participated in training, strategic planning and façade grant opportunities offered through TNECD's Tennessee Main Street program to revitalize their downtown historic commercial district and prepare for future business investments.

In 2017, Sweetwater Main Street successfully applied for the Main Street Entrepreneur Grant (MEG) and received \$50,000 to bring an 1870s building on their Main Street back into service as an incubator for several targeted businesses. The community partnered with local architect Sam Moser to develop plans for the 10,000

square foot, 145-year-old building at 111 N. Main Street that he had purchased in 2016. The local architect was working to restore the building and move his office into one of the upper floors. The need for a restaurant that would be open after 5 p.m., a new coffee shop, and more destination retail in the downtown district were identified as top priorities in a TNECD-sponsored Sweetwater Main Street Strategic Plan developed during this same period.

The MEG provided funding for the creation of new business space and amenities for the new restaurant along with training and incubator space for several local entrepreneurs operating successful home businesses that wanted to transition to a downtown location. Sweetwater Main Street invited entrepreneurs to apply for the available space in the building. As part of the grant, they would also receive assistance with their rent for the first year along with some needed equipment and business signage on a new storefront aw-

The new businesses received free training through the Tennessee Small Business Development Center at Cleveland State Community

This six-session training program ran in the fall of 2017 and served all beneficiaries of the grant as well as additional downtown business owners. Attendees worked through topics such as marketing and branding, cost analysis, business planning, financial statements, retail and sales practices, employee relations, operations, social media, and identifying customer personas.

The TNECD Best Practice Toolkit Series is a growing resource of project descriptions that highlight success stories across Tennessee. Featuring projects that have been funded by TNECD Community and Rural Development and Rural Task Force partner programs, the series fulfills Tennessee Rural Task Force recommendations to highlight success stories and show other communities how they can be replicated. For more information, visit https://www.tn.gov/ruraltaskforce.html.



Sweetwater Main Street successfully applied for the Main Street Entrepreneur Grant and received \$50,000 to bring an 1870s building on their Main Street back into service as an incubator for several targeted businesses. The building which had been vacant for seven years officially opened in April 2018 with four new businesses.

ECOMOMIC IMPACT

Sweetwater Main Street and key partners are well on their way to exceed their local goals to add at least three new businesses with 8-15 employees and to create \$150,000 in new annual gross sales in the downtown district. The building which had been vacant for seven years officially opened in April 2018 with four new businesses. In addition, property owner Sam Moser located his new architectural firm on the second floor for a total of five businesses operating in 7,500 of the 10,000 square feet. There are future plans for the still vacant third floor which could include residential rental property to meet the demand for more downtown housing.

FIRST YEAR RESULTS INCLUDE

Total New Downtown Businesses: 5

(Vittorino's Italian Restaurant, Her Majesty Boutique, Cup Runneth Over Coffee Shop, Sweet Station Bake Shop, Main Street Studio Architects)

Total Employees: 18 (15 full-time and 3 part-time)

Total First Year Gross Sales* \$200,000 (Projected for 4 new retail businesses)

Total First Year Tax Revenue* \$30,000 (Projected local sales, business, property tax collections)

TOTAL PROJECT FUNDING \$347,000 TNECD MAIN STREET ENTREPRENEUR GRANT FUNDING \$50,000 (Restaurant space improvements, incubator rent incentives, awning and signage)

TNECD TENNESSEE MAIN STREET STRATEGIC PLANNING SERVICES **ESTIMATED PRIVATE BUILDING INVESTMENT** (Building acquisition and construction, business furnishings and equipment)

PROJECT LEADERS AND PARTNERS

- ◆Sweetwater Main Street ◆The City of Sweetwater
- ◆Tennessee Department of Economic and Community Development

◆Main Street Studio Architects

\$2,000

\$295,000

TNECDTENNESSEE MAIN STREET and MAIN STREET ENTREPRENEUR GRANT PROGRAM

Downtown revitalization is a critical component of successful rural economic and community development. The Tennessee Department of Economic and Community Development encourages entrepreneurship development and adaptive reuse of commercial buildings in downtown business districts with the Main Street Entrepreneur Grant program that funds activities that put vacant and/or underutilized buildings into productive service and serve as economic drivers for downtowns and to develop entrepreneurs. The Tennessee Main Street and Main Street Entrepreneur Grant programs work together to help communities revitalize their downtown districts and create new businesses through the Governor's Rural Task Force and Tennessee Rural Economic Opportunity Act of 2016 and 2017.

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Terry Merritt

Director of Marketing/Business Development 573-880-1706 | tmerritt@alliancewater.com



Two new hires at UT-MTAS

The Univeristy of Tennessee Municipal Technical Advisory

Joe Cosentini has left his

Service (MTAS) has welcomed

position as town admistrator for

Thompson's Station to join the

University of Tennessee Munic-

ipal Technical Advisory Service

Cosentini will serve as an

Cosentini was appointed

Before coming to Thomp-

University and a master's in pub-

lic administration from the Amer-

May 2018 to serve as the busi-

ness manager for the Municipal

Technical Advisory Service's

working in loan preparation and

Knoxville Office.

Wes Fernandez was hired in

Fernandez joins MTAS after

ican Public University System.

(MTAS).

two new members into its staff.



PEOPLE IN THE NEWS

Donald Anthony has been selected as the new director of Murfreesboro's planning department by



Donald Anthony

City Manager Craig Tindall. Anthony will replace Gary Whitaker, who was recently promoted to assistant city manager. Anthony has served as a principal planner for Murfreesboro since 2015 and worked as a planning supervisor for Historic Franklin from 2012 to 2015. He has always worked as a deputy director of planning for Conway, Ark.; and as a senior planner for the Memphis and Shelby County Division of Planning and Development from 2005 to 2008. A member of the American Institute of Certified Planners (AICP) and a Certified Floodplain Manager (CFM) with the Association of State Floodplain Managers, Anthony holds a master's degree in city and regional planning from the University of Memphis and a bachelor's degree from Lambuth University in Jackson, his hometown.

Elizabeth Bednarcik has been selected as the new fire marshal for the city of Gallatin, the first woman to serve in the role.



Elizabeth Bednarcik

Bednarcik has been with the Gallatin Fire Department in 2012 and has served the city as a fire inspector since 2014. She was one of 13 applications for the position following the retirement of previous marshal Stan Gwaltnev after more than four decades of service. In her new role, Bednarcik will be responsible for fire code implementation, fire inspections and investigations, and public education. She began her career in firefighting in 2004 with the Cross Plains Volunteer Fire Department. She worked with the White House Fire Department and Robertson County EMS before joining the Gallatin Fire Department. She has been involved in community outreach initiatives in Gallatin including a city-wide community risk reduction assessment in 2016 and launching a cooking safety class for high school students.

Tony Brock, deputy chief for the Lenoir City Fire Department, has retired after more than 30 years of service. Brock



Tony Brock

retired on Aug. 1 after 33 years of service. Brock was one of the original six firefighters hired by the city when its fire department transitioned from a volunteer service to full-time firefighters in 1985. Brock said he began working as a volunteer firefighter with the department after being laid off from a

manufacturing plant. In his career, Brock has seen Lenoir City's ISO rating climb from a 6 to a 2 as well as advancements in equipment and technology. He also rose through the department ranks, becoming deputy chief in 1996, a position he has held for 22 years.

Dennis Buchanan, economic development director and city liaison for the city of Mt. Juliet, has retired after 26



Dennis Buchanan

years with the city. Buchanan has served as the city's economic development director for the past five years and before that served as the city's parks director. He was hired as a full-time employee by the city since 1999 and worked for the city on a part-time basis before that. After retiring from the city, Buchanan plans to work as a veterans' liaison for the Charlie Daniels organization, where he will work with programs including Operation Song. Buchanan himself is a U.S. Army veteran, having served in the infantry from 1969 to 1971.

Andy Gilley has been selected as the new parks and recreation director for Hendersonville. To take on the role,



Andy Gilley

Gilley has stepped down from his position as Hendersonville's Ward 4 alderman and his job with Hendersonville High School. Gilley has been a business teacher with the high school for 17 years and also serves as a basketball and golf coach. Gilley was elected as a Ward 4 alderman for the city in 2016. He holds a bachelor's degree in business administration from Middle Tennessee State University.

Bill Hammon has retired as assistant city manager for Alcoa after 31 years with the city and 40 years in govern-



Bill Hammon

ment service. He began his career with the city of Alcoa in 1978 as a planning director. He served as town administrator for Farragut for nine years before returning to Alcoa in 1993. He was then promoted to assistant city manager in 1996. Hammon served as TCMA president from 2013-14 and as regional vice president of ICMA from 2014 to 2017.

Brian Hercules has been selected as the successor to outgoing Smyrna City Manager Harry Gill Jr., who retires in August. Hercules presently serves as the senior vice president of economic development for the Rutherford County Chamber of Commerce, a position

he has held since 2012. He will take over from Gill on Sept. 1. Prior to joining the Rutherford County



Hercules served as a sales representative, town manager, and sales manager for United Cities Gas Company, also known as Atmos Energy. He was also president and chief executive officer for the United Way of Rutherford and Canon Counties. He is a past board member of the Tennessee Economic Development Council Board of Directors and the Southern Economic Development Council and serves as chair of the Tennessee Economic Partnership.

Tom Jensen, former House Minority Leader and Republican Whip, died July 24 at his home in Halls after a



long battle with cancer at the age of 83. Jensen left the University of Tennessee-Knoxville to work for his family business, Jensen's Foam. He served for 12 years in the Tennessee General Assembly as a state representative for the Knoxville area, serving as minority leader for eight of those years. He also served as the President of the National Conference of State Legislatures, served for 15 years on the Knoxville Metropolitan Airport Authority, and founded the National Safe Skies Alliance in 1997. He served as CEO of the organization for 15 years. Jensen is survived by Carolyn, his wife of 58 years, as well as two children and four grandchildren.

Christine "Chris" Markley has been selected as the new library manager for the Kingsport Public Library. A



Chris Markley

librarian for more than 12 years, Markley has experience in a wide variety of library systems, serving most recently as director of the Hawkins County Library System. She has also worked as a library manager in Selma, N.C., and as an elementary school librarian in Barto, Pa. Markley and her husband moved to Kingsport from North Carolina five years ago. She earned her master's in library science and a teaching certificate from Kutztown University and her bachelor's in economics from Syracuse University.

Jesse Fox Mayshark is leaving his post as Knoxville's senior director of communications and government relations to return to journalism. Mayshark's last day with the city was Aug. 10. He joined the city in December 2011 as a communications manager when May-

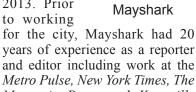


Brian Hercules

Chamber, MTAS management consulant for the southern Middle Tennessee area. as the town administrator for Thompson's Station in 2014, and said he hopes to continue working with the town in his new role. son's Station, he served as the city manager for Charles Town, W.Va. He holds a bachelor's degree in economics from West Virginia

Tom Jensen

or Madeline Rogero took office. He was then promoted to director of the communications department in 2013. Prior to working



Jesse Fox

and editor including work at the Metro Pulse, New York Times, The Mountain Press, and Knoxville News-Sentinel. Mayshark earned his bachelor's degree in journalism from Penn State.

Brent Morelock has been selected as the new procurement manager for the city of Kingsport following

the retire-



Brent Morelock

ment of Sandy Crawford. Credentialed as a Certified Public Procurement Officer (CPPO) as well as a Certified Professional Public Buyer (CPPB) by the Universal Public Procurement Certification Council, Morelock has more than 20 years of public and private sector procurement experience. He has spent the past 12 years in Kingsport's procurement department. He holds a bachelor's degree from East Tennessee State University.

Brad Nealon has been selected as the new deputy director for the Tennessee Bureau of Investigation (TBI) by Director David B. Rausch.



Brad Nealon



Joe Cosentini



Wes Fernandez

financial analysis for Citizens Bank of Blount County.

He receiveed his bachelor's degree in accounting from Bluefield State College in Bluefield, W.Va.

Nealon will serve as the agency's second-in-command. Nealon presently serves as a special agent in charge of TBI's criminal investigation division for the East Region of the state. He has been with TBI for 14 years and has more than 27 years of law enforcement experience, including serving as chief deputy of the Cumberland County Sheriff's office from 1998 to 2004. Nealon will begin his new duties at TBI Headquarters in Nashville on Aug. 20.

Andrew Sonner has been selected as the new deputy city manager for the city of Alcoa. Sonner previously served



Andrew Sonner as the city's engineering and

public works director overseeing the city's largest department. He began his career with the city in 1997 as a civil engineer and was promoted to chief engineer and assistant director of the department in March 2005. He began his work as department director in 2017. Sonner holds a bachelor's degree in civil engineering from the University of Memphis as well as a professional engineering license. Public Services Director Kenny Wiggins will resume oversight of all of the engineering and public works department.

Jennifer Stewart has been selected as the new city planner for Mt. Juliet. Stewart has already served the city for 18



Jennifer Stewart

years, beginning her career as a police dispatcher in 2001. She became the city's planning secretary in 2003 and then served as a deputy planner and zoning administrator. Her most recent role has been serving as interim planner since June. A Mt. Juliet native, her role as city planner will include overseeing planning and zoning departments.

Eric Vreeland has been appointed as the new senior director of communications and government relations for the city of



Knoxville following the departure of previous director Jesse Fox Mayshark. Vreeland was hired to work as the deputy director of communications in 2013. Vreeland spent 26 years as a reporter and editor, including work at the Knoxville News Sentinel. Vreeland holds a bachelor's degree in journalism from the University of Missouri.

J. R. Wauford & Company, Consulting Engineers, Inc.

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Water and Wastewater Systems

ELECTION All 99 House seats, 18 Senate seats are up for election in TN Legislature

FERSTSSN GOV Republican Bill Lee	ERNOR 284,616	Angela Hedgecough TN Senate Dist. 17	7,628	Gloria Johnson TN House Dist. 14	4,238	Republican Dennis H. Powers Democrat	9,069	Republican No Candidate Qualified Democrat	d	Republican No Candidate Qualified Democrat	
Randy Boyd Diane Black	189,177 178,040	Republican Mark Pody Democrat	31,426	Republican Jason Zachary Democrat	10,927	Cassandra Mitchell TN House Dist. 37	2,117	Harold M. Love Leah Dupree	4,498 1,484		5,046
Beth Harwell Democrat	118,923	Mary Alice Carfi TN Senate Dist. 19	10,453	Justin Davis	1,977	Republican Charlie Baum	5,829	TN House Dist. 59 Republican	1,404	Republican	6,599
Karl Dean	274,766	Republican	2 4	Alex Dunn Jr. TN House Dist. 15	1,632	DeAnna D. Osborne TN House Dist. 38	2,996	David R. Birdsong	1,096	<u>Democrat</u>	
Craig Fitzhugh	71,374	No Candidate Qualif		Republican No Candidate Qualified	i	<u>Republican</u>	11 215	Democrat Jason Potts Valo C. Southorn	3,026	No Candidate Qualified TN House Dist. 82	
US Senate Republican	- 00 ((0	Brenda Gilmore Howard Jones	13,769 5,214	<u>Democrat</u> Rick Staples	3,272	<u>Democrat</u>	11,315	Kyle G. Southern TN House Dist. 60	1,185	Republican Chris Hurt	3,366
Marsha Blackburn Aaron L. Pettigrew	599,669 110,201	TN Senate Dist. 21 Republican		TN House Dist. 16 Republican		Carol Venea' Abney TN House Dist. 39	2,135	Republican No Candidate Qualified	d	Andy Cole Democrat	2,575
<u>Democrat</u> Phil Bredesen	343,082	No Candidate Qualification Democrat		Bill Dunn <u>Democrat</u>	7,819	Republican Iris Rudder	3,462	<u>Democrat</u> Darren Jernigan	5,469	Andrea Bond-Johnson Robert A Harris	3,935 752
Gary Davis	19,786	Jeff Yarbro TN Senate Dist. 23	19,331	Kate Trudell TN House Dist. 17	2,206	Sloan Andrew Stewart <u>Democrat</u>	,	TN House Dist. 61 Republican		TN House Dist. 83 Republican	
US House Dist. 1 Republican		Republican Jack Johnson	26,893	<u>Republican</u> Andrew E. Farmer	6,947	Sharon "Layne" Adams TN House Dist. 40	3,081	Brandon Ogles Gino Bulso	3,913 2,685	Mark White Doyle Silliman	7,811 901
Phil Roe Todd A. McKinley	71,531 16,173	<u>Democrat</u> Kristen Grimm	9,673	<u>Democrat</u> Delynn McCash	1,041	<u>Republican</u> Terri Lynn Weaver	8,689	<u>Democrat</u> Rebecca Purington	3,416	<u>Democra</u> t Danielle Schonbaum	4,649
<u>Democrat</u> Mary Olsen	13,275	TN Senate Dist. 25 Republican		TN House Dist. 18 Republican		Chad Z. Williams Democrat	3,289	TN House Dist. 62 Republican		TN House Dist. 84 Republican	
US House Dist 2 Republican		Kerry Roberts Democrat	23,907	Martin B. Daniel Democrat	6,530	No Candidate Qualified TN House Dist. 41		Pat Marsh Democrat	7,724	No Candidate Qualified Democrat	
Tim Burchett Jimmy Matlock	47,864 35,845	Wade Munday TN Senate Dist. 27	9,078	Greg Mackay Joshua Gregory	2,414 1,313	Republican Ed Butler	7,345	Marty Davis TN House Dist. 63	2,036	Joe Towns Jr. TN House Dist. 85	6,971
<u>Democrat</u> Renee Hoyos	22,203	Republican Ed Jackson	14,400	TN House Dist. 19 Republican	,	<u>Democrat</u> John Mark Windle	4,183	Republican Glen Casada	9,807	Republican No Candidate Qualified	
Joshua Williams US House Dist 3	7,076	Brandon Dodds Democrat	5,951	Dave Wright Dallas E. Sivley	4,653 1,755	TN House Dist. 41 Republican		<u>Democrat</u> Bill Peach	3,717	Democrat Jesse Chism	3,216
Republican Chuck Fleischmann	66,420	Savannah Williamson Jackie Williams	n 3,692 3,637	Democrat Edward Nelson	1,556	Ryan Williams Democrat	7,838	TN House Dist. 64 Republican		Ricky Dixon TN House Dist. 86	2,743
Jeremy Massengale Democrat	9,967	John H. York, Jr TN Senate Dist. 29	1,259	TN House Dist. 20 Republican	1,550	Terry Scott TN House Dist. 43	2,467	Scott E. Cepicky Michael A. Fulbright	5,785 5,077	Republican No Candidate Qualified	
Danielle Mitchell US House Dist 4	30,462	Republican No Candidate Qualif	ied	Bob Ramsey <u>Democrat</u>	7,206	Republican Paul Sherrell	6,039	Democrat A. J. Holmes	3,078	<u>Democrat</u> Barbara Cooper	5,147
Republican Scott DesJarlais	61,979	Democrat Raumesh Akbari	14,854	Susan Sneed TN House Dist. 21	2,003	Jerry Lowery Democrat	_	TN House Dist. 65 Republican	,	Amber Huett-Garcia TN House Dist. 87	1,194
Jack Maddux Democrat	26,571	Justin Ford TN Senate Dist. 31	10,572	Republican Lowell Russell	5,528	Les Trotman TN House Dist. 44	3,274	Sam Whitson Democrat	7,514	Republican No Candidate Qualified	
Mariah Phillips Christopher J. Hale	15,468 11,305	Republican Brian Kelsey	22,761	Tony R. Aikens Democrat	4,504	Republican William Lamberth	6,522	Toby Shaffer TN House Dist. 66	2,716	Democrat Karen Camper	7,075
US House Dist 5 Republican	11,505	Democrat Gabby Salinas	7,732	Laura Miller TN House Dist. 22	1,961	Democrat Rachel Mackey	2,006	Republican Sabi "Doc" Kumar	9,037	TN House Dist. 88 Republican	,,010
Jody M. Ball Glen Dean	20,125 15,959	TN Senate Dist. 33 Republican	1,132	Republican Dan Howell	8,120	TN House Dist. 45 Republican	2,000	Democrat Larry Proffitt	2,894	No Candidate Qualified Democrat	
Democrat Jim Cooper	69,937	No Candidate Qualif	ied	<u>Democrat</u>	ŕ	Johnny C. Garrett Avery L. Field	6,362 1,219	TN House Dist. 67 Republican	2,074	Larry J. Miller TN House Dist. 89	5,744
US House Dist 6 Republican	09,937	Katrina Robinson	14,162 6,464	No Candidate Qualified TN House Dist. 23	1	Democrat Hana Ali	2,251	Tommy J. Vallejos Democrat	2,426	Republican Justin Lafferty	2,734
John Rose Bob Corlew	43,788 33,088	Reginald Tate TN House Dist. 1	0,404	Republican Mark Cochran	6,008	TN House Dist. 46 Republican	2,231	Jason Hodges Houston Rye	2,240 506	Tim Hutchison Democrat	2,322
Judd Matheny	16,753	Republican John Crawford	6 244	Donald (Trey) Winder Democrat Demoty Harden		Clark Boyd Menda McCall Holmes	9,205	TN House Dist. 68 Republican	300	Coleen Martinez Keifel A. Agostini	2,290 463
Democrat Dawn Barlow Marriles Winsinger	16,875	<u>Democrat</u>	6,244	Brad W. Hartley TN House Dist. 24	1,450	Democrat Mark Cagle	1,890	Curtis Johnson Democrat	6,895	TN House Dist. 90 Republican	403
Merrilee Wineinger US House Dist 7	6,828	No Candidate Qualif TN House Dist. 2	ieu	Republican Mark Hall	4,219	•	1,651	Dennis Potvin TN House Dist. 69	3,032	No Candidate Qualified Democrat	
Republican Mark E. Green	81,584	Republican Bud Hulsey	8,476	Garry D. Moore Democrat	1,576	Republican Rush Bricken	5,008	Republican Michael G. Curcio	7,485	John J. Deberry Jr. Torrey Harris	4,736 3,110
<u>Democrat</u> Justin Kanew Matt Reel	20,846 12,759	Democrat Arvil Love Jr. TN House Dist. 3	1,359	Mallory Pickert TN House Dist. 25	1,208	Ronnie Holden Democrat	3,993	Democrat Eddie Johnson	3,371	TN House Dist. 91 Republican	3,110
US House Dist 8 Republican	12,739	Republican Timothy Hill	10,532		10,360	Mike Winton TN House Dist. 48	3,769	TN House Dist. 70 Republican	3,371	No Candidate Qualified Democrat	
David Kustoff	57,733 40,893	Democrat No Candidate Qualif	ŕ	Democrat Anne F. Quillen TN House Dist. 26	2,254	Republican Bryan Terry	6,415	Clay Doggett Barry Doss	5,362 5,057	London P. Lamar Doris Deberry Bradshaw	3,392 2,134
George Flinn, Jr. <u>Democrat</u> Erika Stotts Pearson	ŕ	TN House Dist. 4 Republican	ieu	TN House Dist. 26 Republican Robin Smith	7,767	Democrat Matt Ferry	2,912	Democrat Jessica B. Yokley	2,508	TN House Dist. 92 Republican	2,134
John Boatner US House Dist 9	16,845	John B Holsclaw Jr. Tim Lingerfelt	7,024 3,087	Democrat Jean-Marie Lawrence	1,971	TN House Dist. 49 Republican	2,712	TN House Dist. 71 Republican	2,500	Rick Tillis Billy Spivey	4,788 3,583
Republican Charlotte Bergmann	17 967	Democrat No Candidate Qualif	ŕ	David Jones TN House Dist. 27	1,668	Mike Sparks Tim Morrell	2,430 2,335	David "Coach" Byrd Democrat	10,413	Democrat C.S. "Scott" Coffey	2,303
Democrat Steve Cohen	67,418	TN House Dist. 5 Republican	ica	Republican Patsy Hazelwood	7,756	Democrat Chris Mayor	1,823	Frankie G. Floied TN House Dist. 72	1,996	TN House Dist. 93 Republican	2,303
Kasandra L. Smith	4,728	David B. Hawk Democrat	7,999	Democrat Brent S. Morris	,	Richard C. Petty TN House Dist. 50	830	Republican Kirk Haston	4,590	No Candidate Qualified Democrat	
TN Senate, Dist. 1 Republican		Park Overall TN House Dist. 6	1,225	TN House Dist. 28 Republican	3,362	Republican Judd Cowan	4,990	Dan Hughes Democrat	4,401	G. A. Hardaway, Sr. Eddie Neal	4,816 959
Steve Southerland Democrat	22,800	Republican Micah Van Huss	4,861	Lemon C. Williams Jr.	1,250	Democrat Bo Mitchell	6,231	James T. Haynes TN House Dist. 73	1,892	TN House Dist. 94 Republican	737
No Candidate Qualification TN Senate, Dist. 2	ed	Steve Darden Democrat	2,678	Democrat Yusuf A. Hakeem Brandon D. Woodruff	2,766 1,187	TN House Dist. 51 Republican	0,231	Republican Chris Todd	5,098		10,288
Republican Art Swan	12 922	No Candidate Qualif	ied	TN House Dist. 29	1,167	No Candidate Qualified Democrat		Jay Bush Democrat	4,016	Terry S. Saine TN House Dist. 95	3,103
Scott P. Williams Democrat	13,823 6,831	TN House Dist. 7 Republican Matthew Hill	5,668	Republican Mike Carter Democrat	6,495	Bill Beck Trey Palmedo	5,473 2,036	James A. Baxter T. Robert Hill	1,790 1,406	Republican	11,016
No Candidate Qualification TN Senate Dist 3	ed	Democrat Nathan Farnor	1,364	Tammy Magouirk TN House Dist. 30	2,305	TN House Dist. 52 Republican	_,020	TN House Dist. 74 Republican	-,100	Democrat Sanjeev Memula	3,061
Republican Rusty Crowe	22,478	TN House Dist. 8 Republican	1,504	Republican Esther Helton	3,507	No Candidate Qualified Democrat		Jay D. Reedy Democrat	5,321	TN House Dist. 96 Republican	2,001
Democrat No Candidate Qualification		Jerome Moon Rick Hillegas	6,142 1,982	Jonathan Mason Democrat	3,367	Michael Stewart TN House Dist. 53	4,791	Billy Borchert TN House Dist. 75	2,953	Scott McCormick Patricia "Patti" Possel	3,973 2,472
TN Senate Dist 5 Republican		Democrat Jay Clark	1,982	Joda Thongnopnua TN House Dist. 30	2,798	Republican Amberlee' Brooks	2,355	Republican Bruce I. Griffey	6,380	Democrat Dwayne Thompson	6,072
Randy McNally Democrat	23,518	TN House Dist. 9 Republican	1,073	Republican Ron Travis	9,806	Democrat Jason Powell	4,757	Tim Wirgau Democrat	4,547	TN House Dist. 97 Republican	5,014
Stuart Starr TN Senate Dist 7	6,300	Gary W. Hicks, Jr. Melville Bailey	5,926 2,934	<u>Democrat</u>	2,231	TN House Dist. 54 Republican	1,707	Richard Carl TN House Dist. 76	2,871	Jim Coley Democrat	6,664
Republican Richard Briggs	19,159	Democrat Derek Winkle	898	Dean M Sparks TN House Dist. 31 Republican	۷,431	No Candidate Qualified Democrat		Republican Andy Holt	6,539	Allan Creasy TN House Dist. 98	3,823
Democrat Jamie Ballinger	9,315	TN House Dist. 10 Republican	070	Kent Calfee	9,351	Vincent Dixie Terry R. Clayton	3,207 2,833	Scott Fortner Democrat	1,685	Republican No Candidate Qualified	
TN Senate Dist 9 Republican	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Rick Eldridge Tommy Pedigo	4,435 2,632	Democrat Mary Ellen Blencoe TN House Dist. 33	2,328	TN House Dist. 55 Republican	-,000	Deane Arganbright TN House Dist. 77	2,259	Democrat Antonio Parkinson	4,387
Mike Bell Democrat	24,533	Democrat Barbara Simmons	962	Republican John D. Ragan	6,717	No Candidate Qualified Democrat		Republican Bill Sanderson	8,924	Johnnie Hatten TN House Dist. 99	996
Carl Lansden TN Senate Dist 11	4,773	TN House Dist. 11 Republican	702	Democrat Richard Dawson	2,394	John Ray Clemmons TN House Dist. 56	6,623	Democrat No Candidate Qualified		Republican Ron Lollar *	8,891
Republican Bo Watson	20,230	Jeremy Faison Greg Fodness	7,531 2,914	Nathaniel Varner TN House Dist. 34	2,394 670	Republican Brent Moody	5,303	TN House Dist. 78 Republican		Democrat David Cambron	3,313
Democrat Randy Price	8,142	Democrat Vincyl Fitzgerald II	862	Republican Tim Rudd	6,894	Joseph Williams Democrat	4,175	Mary Littleton Democrat	7,610	*Lollar, who died unexp	ŕ
TN Senate Dist 13 Republican	0,172	TN House Dist. 12 Republican	002	Democrat Jennifer Vannoy	3,381	Bob Freeman TN House Dist. 57	7,359	John E. Patrick TN House Dist. 79	3,034	in July, remained on the p ballot. The Shelby Cour	orimary
Dawn White Ernest G. Burgess	10,637 7,632	Dale Carr Democrat	7,642	TN House Dist. 35 Republican	1٥٤,د	Republican Susan M. Lynn	8,686	Republican Curtis Halford	8,793	publican Party has chos going Shelby County R	en out-
Democrat Kelly Northcutt	1,034	Robert G Williams TN House Dist. 13	1,172	Jerry Sexton Mike Williams	4,533 3,204	Aaron Shane Democrat	4,537	Democrat Gregory Frye	2,078	of Deeds Tom Leatherw	ood as
TN Senate Dist. 15 Republican		Republican Eddie Smith	4,951	Democrat No Candidate Qualified	ŕ	Jordan Cole TN House Dist. 58	4,324	TN House Dist. 80	-,~/0	election in November.	₀
Paul Bailey <u>Democrat</u>	25,802	<u>Democrat</u>	т,ээ1	TN House Dist. 36							

STATE BRIEFS

The Tennessee Lottery posted record sales in the past fiscal year, grossing a total of \$1.73 billion. Lottery officials said nearly \$422 million will be returned to educational programs in the state, a 9 percent increase over what the lottery was able to give to education last year. Officials said big jackpots in Powerball and Mega Millions games helped push up sales in the 2017-18 fiscal year. Additionally, instant games raked in a new state record of \$1.41 billion while sales records for tickets were achieved in nine of the past 12 months. Since its inception in 2004, the Tennessee State Lottery has generated more than \$4.6 billion for education across the state, including college scholarships.

Tennessee is no longer among the top 10 states for business, according to a new analysis. Tennessee fell to No. 13 - down from ninth in 2017 - in CNBC's latest "America's Top States for Business" survey. Health was the major pitfall that contributed to Tennessee's drop from the top 10. Tennessee's quality-of-life ranking fell five spots down to 47 out of 50, a ranking largely based on health and health care availability. The state ranks dead last in childhood obesity, 45 out of 50 in adult obesity, and 46 out of 50 in adults with heart disease. The state also dropped from fifth to seventh for states with the best economies and went from fourth to eighth in business friendliness. The state also dipped from sixth in cost of doing business to 15 out of 50.

Tennessee ranks dead last in voter turnout and near the bottom for voter registration, according to an analysis of recent elections. The PEW Charitable Trust said only 74 percent of Tennesseans are registered to vote, putting the state 40 out of 50 for registration. The state's 28.5 percent voter turnout led to Tennessee having the worst voter turnout in the nation. A lack of information and education on how to vote, where to vote, and voter disaffection are some of the reasons why Tennesseans aren't coming to the polls.

The state of Tennessee is celebrating a year of historically low unemployment rates, posting 3.5 percent unemployment for the month of June. In the past 14 months, Tennessee has maintained a statewide average of 3.5 percent unemployment or less. Tennessee also experienced substantial job growth between May and June of this year. Employers added an esti-

mated 13,000 nonfarm jobs during the time period. The professional/ business services, information, and leisure/hospitality industries experienced the biggest job gains in June.

Tennessee State Parks' Healthy Parks Healthy Person program has been designated as a 2018 **SHIFT Awards Official Selection** by The Center for Jackson Hole in Jackson Hole, Wyo. The program rewards park-goers for outdoor activity in state parks. Through the use of the Healthy Parks Healthy Person app, participants can use their mobile device to create a profile and begin earning points and rewards for getting outside and active in any park in Tennessee. Tennessee State Parks and the Tennessee Department of Health partnered to develop the app in 2017, allowing park visitors to redeem activity points for state park merchandise and experiences, from gift shop swag to a round of golf. The program also includes a Park Prescription feature through which healthcare providers can prescribe outdoor activity as part of a healthcare regimen for patients. For more information about Healthy Parks Healthy Person, visit http://app. healthyparkstn.com/login.

Tennessee's health care system ranks 41 out of 50, according to a study by the Kaiser Family Foundation. The survey found Tennessee ranked 22 out of 50 for healthcare cost, 30 out of 50 for the number of residents with access to health care. and 48 out of 50 for health care outcomes. The state also ranked 48 out of 50 in number of dentists per capita. Vermont ranked the highest in terms of health care while Louisiana was last. While 88.1 percent of Americans have a place to go for regular medical care, the survey found there is a wide gap between the cost and quality of service for patients depending on where they live. The average American spends \$10,000 annually out of pocket on personal heatlh care expenses.

The Tennessee Promise scholarship program has won a regional award for innovation. The program and the Tennessee Higher Education Commission were one of two winners of the 2018 State Transformation in Action Recognition (STAR) Award. The program was recognized for its contributions to the increase in the state's number of students earning college degrees or post-secondary certificates. The award was presented by the Southern Legislative Conference.

CDBG funds awarded to 49 municipalities

Nearly 50 municipalities across Tennessee have been awarded Community Development Block Grants as part of a round of 70 grants awarded statewide.

Tennessee Gov. Bill Haslam and Economic and Community Development Commissioner Bob Rolfe recently approved nearly \$28 million in Community Development Block Grants (CDBG), which assist communities with infrastructure improvements, health and safety initiatives and façade improvements in downtown commercial districts.

"Congratulations to the 70 Community Development Block Grant recipients," Haslam said. "It's always great to see Tennessee communities taking the initiative to invest in themselves to create better environments for their residents to live and work. With the assistance of these grants, each community will be better equipped for success in our state and will continue to help Tennessee lead in economic development and job growth."

A total of 49 cities and towns received a portion of the funds.

"The Community Development Block Grants are a huge asset to communities across the state and Tennessee as a whole," Rolfe said. "The 70 communities receiving CDBG funding will be better prepared for economic growth, which will in turn help Tennessee continue to succeed. I look forward to the future success each community will see in the years to come."

In addition to cities, grants were also awarded to Cannon, Carter, Claiborne, Clay, Cocke, Decatur, Fayette, Grainger, Haywood, Henderson, Henry, Jackson, Jefferson, Marshall, Maury, McNairy, Pickett, Sumner, Union, Van Buren, and Wayne counties also received CBDG grants.

The allocation of CDBG funds is based on priorities set through the public meeting process held each year with local representatives from across the state. The CDBG program is funded through HUD and administered in Tennessee by TNECD.

Each application was supported by the community's senator and representative in the Tennessee General Assembly.

Funds are available for water and sewer improvements and extensions, housing rehabilitation, health and safety projects as well as commercial façade improvements in Main Street and Tennessee Downtown communities. Commercial façade grants will be awarded this fall.

For more information on the CDBG program in Tennessee, visit www.tn.gov/ecd/community-development-block-grant/cdbg.html

Municipality	Project	Award
Adamsville	Wastewater treatment plant	\$525,000
Adamsville	improvements	
Alamo	Water system improvements	\$404,100
Bean Station	Fire protection	\$270,380
Benton	Water system improvements	\$525,000
Big Sandy	Fire protection	\$314,980
Blaine	Fire protection	\$255,150
Bradford	Fire protection	\$296,300
Caryville	Fire protection	\$279, 752
Copperhill	Water system improvements	\$250,000
Covington	Sewer system improvements	\$451,935
Crossvile	Sewer system improvements	\$525,000
Dayton	Sewer system improvements	\$525,000
Decatur	Sewer system improvements	\$514,710
Dunlap	Water system improvements	\$496,400
Elizabethton	Water system improvements	\$525,000
Gadsden	Early warning sirens	\$44,950
Gilt Edge	Fire protection	\$285,974
Graysville	Water system improvements	\$261,856
Halls	Housing rehabilitation	\$428,500
Harrogate	Sewer line extension	\$449,784
Henning	Water system improvements	\$354,568
Hohenwald	Water system improvements	\$525,000
Huntingdon	Sewer system improvements	\$336,000
Jellico	Water system improvements	\$525,000
LaFollette	Wastewater treatment plant improvements	\$525,000
Lenoir City	Sewer system improvements	\$525,000
Madisonville	Fire protection	\$315,000
Mason	Water line extension	\$387,280
Monterey	Sewer system improvements	\$475,000
Mt. Pleasant	Sewer system improvements	\$525,000
New Market	Emergency communication system improvements	\$165, 372
Parrottsville	Fire protection	\$282,931
Ridgely	Wastewater treatment plant improvements	\$477,450
Ripley	Sewer system improvements	\$495,000
Rogersville	Wastewater treatment plant improvements	\$357,6000
Samburg	Fire protection	\$197, 238
Savannah	Sewer system improvements	\$336,000
Sharon	Fire protection	\$194,470
Sneedville	Sewer system improvements	\$520,255
Sparta	Sewer system improvements	\$498,000
Springfield	Sewer system improvements	\$525,000
Tazewell	Housing rehabilitation	\$525,000
Trenton	Sewer system improvements	\$525,000
Troy	Wastewater treatment plant improvements	\$227,500
Vanleer	Water line extension	\$209,300
Viola	Fire protection	\$166,430
Wartrace	Water system improvements	\$390,600
Whiteville	Sewer system improvements	\$415,569
Woodbury	Water system improvements	\$525,000

Registration open for TDEC Sustainable Transportation Awards and Forum

Registration is now open for Tennessee Department of Environment and Conservation's (TDEC) fourth annual Sustainable Transportation Forum and Sustainable Transportation Award ceremony.

TDEC, in partnership with the Tennessee Department of Transportation (TDOT) and Tennessee Clean Fuels (TNCleanFuels), will hold the fourth annual Tennessee Sustainable Transportation Forum and Expo from Sept. 17-18 at the University of Tennessee Confer-

ence Center in Knoxville.

"This event brings together expert voices in transportation and planning from the federal, state and local levels," said TDEC Commissioner Dr. Shari Meghreblian. "Attendees can expect to learn about new research, technologies and solutions to improve the mobility needs of all Tennesseans and protect our environment."

The two-day forum, entitled "Where Innovation Meets Implementation," will feature speakers

from the U.S. Federal Transit Administration, Oak Ridge National Laboratory, the Shared Use Mobility Center, BCycle and more providing insights, case studies and lessons learned on topics related to sustainable transportation innovation and implementation.

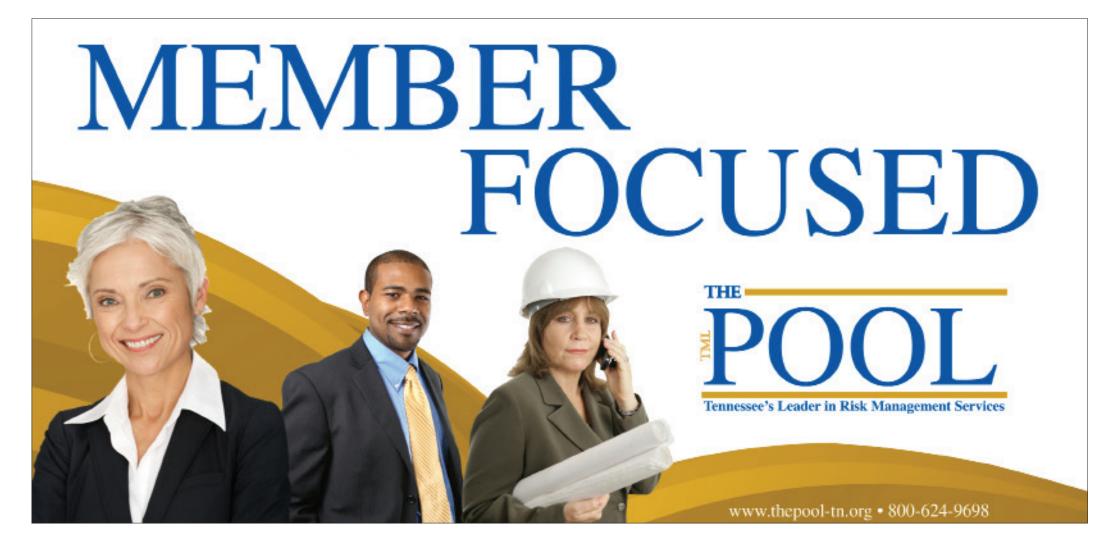
To view a preliminary agenda and confirmed speakers to date, visit www.tn.gov/content/dam/tn/environment/energy/documents/2018 STFE Preliminary Agenda.pdf.

As part of the event, TDEC and TDOT will announce and honor the winners of the 2018 Tennessee Sustainable Transportation Awards.

These awards recognize outstanding initiatives to improve the efficiency, accessibility, affordability and sustainability of transportation systems in the state, consistent with ongoing efforts to improve the health and well-being of Tennesseans, provide for a strong economy and protect our state's natural resources.

To register for the event, visit tsta.eventbrite.com. For more information about the Tennessee Sustainable Transportation Awards, visit www.tn.gov/environment/tsta.

If you would like to become a sponsor or display a vehicle at the alternative fuel vehicle showcase, please contact TN Clean Fuels Executive Director Jonathan Overly at jonathan@etcleanfuels.org or 865-974-3625.



More than 60 municipalities hold elections during August primary

ELECTIONS, from Page 1

Incumbents John L. Bilbrey, Barbara Mitchell, and Rex **Tompkins** were also re-elected to the three open alderman seats in the town.

CHAPEL HILL

Newcomer Jackie King ran unopposed and was elected as mayor of Chapel Hill.

Incumbent Thomas H. Lawrence III and newcomer Michael "Mike" Faulkenberry were elected to two of the three open aldermen seats.

Brian Williams took the third alderman seat as a write-in candidate.

CHARLESTON

Incumbent Walter Goode, who presently serves as Charleston's mayor, fended off challengers Garett Hammontree and Allen Martin for a seat on the Charleston City Commission.

CHARLOTTE

Incumbent William "Bill" **R. Davis** beat challenger Alex M. Spann for the Charlotte mayoral seat.

Six open seats on the Charlotte City Council were also on the ballot. Incumbents Jim Robertson, Shelia Sesler, and Sheri Thiel were re-elected to their seats along with challengers, Benjamin Cole Killebrew, Melinda Miller, and Stevie Smith.

Challenger Bill Gilbert did not garner enough votes to earn a seat on the council.

CLEVELAND

Former State Rep. Kevin D. **Brooks** defeated fellow newcomer and math teacher Duane D. Schriver for Cleveland's mayoral seat, previously held by Tom Rowland.

Newcomer **Kevin Webb** beat out fellow challengers Larry D'Agata, David Durkin, and Scott McGowan for the single at-large seat available on the Cleveland City Council.

Incumbent Charlie M. McKenzie also defeated challenger Hiawatha F. Brown for one open District 1 seat

Incumbent Bill Estes ran unopposed and was re-elected to his District 2 seat on the council.

COOKEVILLE

Incumbents Ricky Shelton who presently serves as the city's mayor – and Charlie T. Womack will be joined by newcomers Mark Miller, Erick Walker, and Laurin Wheaton on the Cookeville City

Incumbent Dwight Henry and challenger Vern Crabtree failed to garner enough votes.

Incumbent Councilmembers Larry Epps and Jim Woodford did not seek re-election.

DOWELLTOWN

Only Ronald L. Griffith qualified for three open alderman seats in Dowelltown.

No write-in candidates garnered votes for the other two open

EASTVIEW

Incumbent Jessie Robbins ran unopposed and was elected as the mayor of Eastview.

Incumbents Elvis Butler, Jeff Coln, and Lucy M. Martin along with challengers Chase J. Koehler and Steve W. Lambeth took the five open aldermen seats on the Eastview Board of Mayor and Aldermen.

ELKTON

Challenger Jimmy Dean Caldwell defeated fellow newcomer Jackey James Lamb for the Elkton mayor's seat. Mayor Carolyn S. Thompson did not seek re-election.

Incumbents Rebecca Bryant and James Lathrop defeated fellow incumbent Brandy Blade for the two open aldermen seats in Elkton.

ENGLEWOOD

Incumbent Shawn Martin and challenger Belinda Holt took the two open Englewood City Commission seats, defeating challengers John Couture Jr. and Randy Reddish.

ENVILLE

Mayor Melinda K. Johnson ran unopposed and was re-elected to her post as mayor of Enville.

Incumbents Christopher "Shane" Johnson and Kaye

Ritter along with newcomer Nick Weatherington, were elected to three of the five open alderman

No candidates qualified for the two other open seats.

ERIN

Incumbent Paul Bailey defeated challenger Faye Sanders for the Erin mayoral seat while incumbent Lisa Moore also defeated challenger Wanda Smith for the four-year Ward 1 Alderman term.

Incumbent Cecil H. Baggett defeated fellow incumbent Betsy Ligon for the city's four-year Ward 2 seat. Ligon has been serving as the city's vice mayor.

Running unopposed, incumbents Jacquelyn "Jackie" Parchman and Paul "P.J." Gooden were re-elected to their seats, Parchman to Erin's two-year term Ward 3 seat and Gooden to the city's four-yearterm Ward 4 seat.

Newcomers Jackglyn Larget Smith, Lisa Bass, and Jennifer Warren also ran unopposed and were elected. Smith will hold Erin's two-year Ward 1 alderman seat, Bass the two-year-term Ward 2 seat, and Warren the four-yearterm Ward 3 seat.

No candidate qualified for the city's two-year-term Ward 4 seat.

Incumbent E. Burke Gardwood will be joined by newcomers Mike Casteel and Max Miller on the Etowah City Commission.

Incumbent Robert "Roby" Helm and challenger Haroldean Thompson failed to garner enough votes for election.

FARRAGUT

Ron Williams, who is currently serving as an aldermen in Farragut, defeated fellow alderman Robert N. "Bob" Markli for the open mayoral seat in Farragut.

Current mayor Ron Pinchok ran unopposed and was re-elected to the Ward 2 alderman seat.

Newcomer Scott J. Meyer also ran unopposed and was elected to the Farragut Ward 1 alderman seat.

FRIENDSVILLE

Incumbent Commissioner Michael "Shane" Rogers was re-elected to his position on the Friendsville City Commission

There were two other seats open but no candidates qualified.

GAINESBORO

Incumbent Lloyd Williams ran unopposed and was re-elected as mayor of Gainesboro

Challengers Roger Gore, Jackie Jenkins Jr., and Wayne Strong beat out fellow newcomer Fred W. Smith for the three open aldermen seats on the Gainesboro Board of Mayor and Aldermen.

GLEASON

Incumbent Keith R. Radford defeated challenger James Mayor Hines for the unexpired at-large alderman seat in Gleason.

GREENBRIER

Incumbent candidate Billy Ray Dorris defeated Ed Moran for Greenbrier's Ward 1 alderman seat while incumbent Jeffrey L. Delong retained his Ward 2 seat over challenger David Edwards.

Newcomer Chris Davis defeated incumbent Larry Stroup for the city's Ward 3 seat while incumbent Bill Deaver fended off challenger Benton Hart for the unexpired Ward 3 term.

GREENEVILLE

Incumbent W.T. Daniels defeated challenger Jim Warner for the open mayor's seat in Greeneville.

Incumbents Jeff Taylor and Sarah E.T. Webster defeated challenger Peter Higgins for the two open Ward 2 alderman seats in the city.

GREUTLI-LAAGER

Incumbent Kelly Gibbs beat out challenger and current alderman Phillip "Rabbit" Stephens for the title of Greutli-Laager mayor.

Newcomers Allison Borne and Allen "Big Al" Joslyn were the only two candidates who ran for the two open alderman seats on the board.

HARRIMAN

Incumbents Charles M. "Buddy" Holley and Sam Russell will be joined by newcomer Daryl Cook on the Harriman City

Council.

Challengers Johnny "Knobby" Brackett and Bear Tidwell failed to garner enough votes for one of the three open seats.

Newcomer Kenyon Mee ran unopposed and was also elected to the unexpired term on the Harriman City Council.

HENDERSON

Incumbents Mark A. Barber, Donna Butler, and Keith W. Smith were all re-elected to their seats following an election for three open alderman seats in Henderson.

LEWISBURG

Incumbent Jim Bingham ran unopposed and was re-elected mayor of Lewisburg while incumbent Roy "Bam" Haislip ran unopposed and was re-elected to the Ward 1 seat on the Lewisburg City Council.

Incumbent Charlie W. "Artie" Allen defeated challengers John H. Christmas and Ronnie Joe Hudson for the one open Ward 2 seat while incumbent Cecil H. Harwell Jr. defeated newcomer Rick "Goldfinger" Ackley for the city's Ward 3 seat.

Incumbent Jerry N. Gordon also took the Ward 4 seat over challenger Frank Luna III.

LIBERTY

Incumbent Dwight Mathis defeated challenger Darrell W. Johnson to serve as mayor of Liberty.

Incumbents Dwayne Blair, J.D. Bratten, Jason H. Ray, and William Howard Reynolds Jr., will be joined by challenger **Derek** Johnson on the city's Board of Mayor and Alderman.

Current aldermen Todd Dodd and Paul Neal decided not to seek re-election after a charter change in the town.

LINDEN

Incumbent Wess Ward ran unopposed and was re-elected as mayor of Linden.

Incumbents Bart Rosson and Dean Heady also ran unopposed and were re-elected to the open Ward 1 and Ward 3 aldermen seats

Challenger Patrick Denton defeated incumbent Gary Rogers for the open Ward 2 alderman seta in Linden.

LOBELVILLE

Incumbent Robby J. Moore ran unopposed and was re-elected to the Lobelville mayoral seat.

Incumbents Don Barnett and Josh Warren were also re-elected to the two open aldermen seats in Lobelville.

LOOKOUT MOUNTAIN

Incumbents Jim Bentley, Walker Jones, Brooke Pippenger, and Don Stinnett along with challenger Frank Schriner were elected to the five open seats on the Lookout Mountain City Commission.

Current Lookout Mountain Mayor Carol Mutter did not seek re-election.

LYNNVILLE

Incumbent Lori Edwards along with challengers June Grisham Green and Carnell McCandless took the three open aldermen seats in Lynnville.

Incumbent Richard Lamb and Ronald A. Edwards Jr. did not receive enough votes for a seat.

MANCHESTER

Newcomers Marilyn Howard, Mark Messick, and Bill Nickels took the three open seats on the Manchester Board of Mayor and Alderman.

Three other newcomers -Tammie K. Fuller, Terence B. Hillsman, Donny Parsley, and James Threet - failed to garner enough votes for a seat.

MICHIE

Incumbents Robert Dunn and Jay Poindexter were elected to the two open alderman terms on the Michie Board of Mayor and Aldermen while incumbent Buddy Poindexter was elected to the one unexpired term on the board.

MINOR HILL

Current mayor Tracy Wilburn defeated challenger David Adams for the Minor Hill mayoral

Incumbents Scott Jarrell and Clinton Tankersley were both

re-elected to the two open alderman seats.

MONTEREY

Incumbent Bill Wiggins staved off current alderwoman Rebecca C. Iaquinta for Monterey's mayoral seat.

Incumbents Amy Callahan Martin and Nathan Walker ran unopposed and were re-elected to the Ward 1 alderman seat and Ward 3 alderman seat, respectively.

Newcomers J.J. Reels and Starlett Garrett Wessells also ran unopposed and were both elected to the Ward 2 and Ward 4 seats, respectively.

MOSHEIM

Newcomer Harold Smith ran unopposed and was elected to the Ward 1 Alderman seat in Mosheim.

Incumbent David B. Myers ran unopposed and was elected to the city's Ward 2 Alderman seat while newcomer James A. Foshie was elected to the unexpired term in Ward 2.

MURFREESBORO

Shane McFarland ran unopposed and was re-elected as the mayor of Murfreesboro.

Incumbents Madelyn Scales Harris, Rick LaLance, and newcomer Ronnie Martin fended off challengers Byron Glenn, Nancy Rainier, Terry Schneider and Shawn Wright for the three open seats on the Murfreesboro City Council.

NEW JOHNSONVILLE

Incumbents Noverta K. Kilgore, Justin Nichols, and Wayne **Wood**s are all re-elected to their seats on the New Johnsonville City Council, defeating challenger Elizabeth Mashaw.

OAKDALE

Incumbent Buddy F. Miller ran unopposed and was re-elected to the Oakdale mayor's seat.

No candidates qualified for the open at-large aldermen seat.

Incumbent candidate and current Mayor Heidi Campbell and challenger Dale Grimes took the two open city commissioner seats in Oak Hill.

Challengers Cal Cobb and Kemp Maxwell failed to earn enough votes.

OLIVER SPRINGS

City Court Clerk and Finance Officer Ramona Walker ran unopposed and was re-elected to her post.

PEGRAM

Newcomer Pat Anderson ran unopposed and was elected to the open seat on the Pegram Board of Mayor and Alderman.

PETERSBURG

Current mayor Kenneth Richardson and current vice mayor Barbara Woodward were re-elected to two of the four alderman seats open on the Petersburg Board of Mayor and Alderman.

No write-in candidates qualified for the two other open seats.

RIVES

Current alderman Lester M. Burnes ran unopposed and was

elected to the Rives mayoral seat. Newcomer Warren "Craig" McCord was elected to one of the three open aldermen seats for the city of Rives while write-in candidate and fellow newcomer James Willcutt took the second seat.

No other candidates qualified for the third seat.

SARDIS

Newcomer Joseph G. Hudgins Sr. ran unopposed and was elected to the position of mayor for the town of Sardis. Current Mayor James Freeland did not seek re-election.

Incumbents Richard Holland and Gail Wade along with challengers Teresa R. Beecham, Kenneth Scott, and Larry Smith were elected to the five open alderman seats on the Sardis Board of Mayor and Aldermen.

SCOTTS HILL

Incumbent Mayor Don Buckingham defeated current alderman Jessie S. Powers for the open mayoral seat in Scott's Hill.

Seven alderman seats were up for election on Scott's Hill's Board of Mayor and Aldermen. Incumbents Sharlene S. Roach, Betty L. Sims, Billy J. Snider, and Darlene Roach Stout will be joined by newcomers Mary Connell, Steve Dickson, and Kenneth Parrish on

Another newcomer – Jennifer D. Powers – also ran in the election.

SIGNAL MOUNTAIN

Newcomer Gary S. Humble defeated fellow challengers Keith H. Grant and Andrea Hayduk, for the one unexpired term of Signal Mountain municipal judge.

Interim Judge Tracy Cox has been filling in for the position after previous Mark Rothberger, the previous city judge, retired six months earlier than anticipated.

SMITHVILLE

Newcomer Josh Miller defeated both incumbent Jimmy W. Poss and fellow challenger Curtis L. Rust for Smithville's mayoral

Incumbents Brandon J. Cox and Gayla C. Hendrix were also re-elected to their aldermen seats.

SMYRNA

Incumbent Brittany Stevens ran unopposed and was re-elected town court clerk for the city of Smyrna.

SOUTH CARTHAGE

Alderman Hollis Mullinax defeated challengers Barney Gann and Timothy Harold Grisham for the South Carthage mayor's seat.

Current Mayor Jimmy S. Wheeler did not seek re-election.

Newcomers Shane A. Gregory and David Silcox Jr. ran unopposed and were elected to the Ward 1 and Ward 2 alderman seats respectively.

SPARTA

Incumbent Jeff Young ran unopposed and was re-elected as mayor of Sparta.

Incumbents Jim Floyd, Hoyt Jones, and Robert "Bobby" Officer also ran unopposed and were re-elected to the three open aldermen seats in the city.

SPRING CITY Newcomer Jody Bauer joined incumbents Brad Collins and

City Commission. TENNESSEE RIDGE Incumbent Bryan Bumpus and newcomer Trent Hearndon defeated challenger Mark T. Moore for the two open seats on the Ten

Reba Murphy in being elected to

the three open seats on the Spring

nessee Ridge City Commission.

TOWNSEND Incumbents Michael S. Tallev and Ron Palewski along with challenger Rindi Martin were elected to the three open seats on

the Townsend City Commission. Newcomer Patrick Jenkins failed to earn enough votes to

TRENTON

Trenton City Court Clerk Wilma Champion ran unopposed and was re-elected to her seat.

Incumbents Jimmy Blanks

and Ray L. Knowis beat out chal-

Board of Mayor and Aldermen.

lenger Stephen B. Landers for the two open seats on the Tullahoma

TULLAHOMA

WARTBURG Incumbent Jonathan Dagley ran unopposed and was re-elected to the Wartburg mayoral seat while incumbent Phil Vespie ran unopposed and was re-elected to the

open at-large alderman seat.

WAYNESBORO

Incumbents Chris Bevins and Jeff Howell - who presently serves as the city's mayor – both won their re-election bids. Tony Lynn Creasy will also return to the Waynesboro City Commission.

Incumbent Brant Sanders did not garner enough votes for re-election.

WHITEVILLE

Incumbent and current Whiteville mayor James R. Bellar and incumbent Jimmie Lee Robertson along with newcomer Ocie M. Holmes took the three open seats on the Whiteville Board of Mayor and Alderman.

Incumbent Richard R. Hamilton and challenger Betsy Lou Johnston failed to garner enough votes.



CLASSIFIED ADS

Advertising: \$9.25 per column inch. No charge to TML members. Send advertising to: Carole Graves: cgraves@TML1.org.

ACCOUNTING TECHNICIAN

COLLIERVILLE. The town of Collierville has an opening for accounting technician. Duties to include bookkeeping and fiscal work for various financial and accounts management functions. Work involves receiving, preparing and processing financial documents; performing accounts payable and/or receivables work; advanced customer service / accounts management tasks: reconciling accounting transactions; maintaining and balancing accounting ledgers; creating and maintaining accounting databases and automated files; and preparing records, reports and summaries regarding assigned fiscal operations. Requires an associate's degree with major course work in accounting, finance, business, or a related field; supplemented by vocational/technical training in bookkeeping or basic accounting; supplemented by one year of previous experience and/ or training involving basic accounting, bookkeeping, office administration, customer relations, personal computer operations, and specific experience in area of assignment, such as customer account maintenance, billing, accounts receivable, collections, accounts payable, or payroll; or any equivalent combination of education, training, and experience which provides the requisite knowledge, skills, and abilities for this job. Must be able to pass a work related physical and drug test. The work of this job is primarily sedentary. Salary is \$29,375-\$35,106 (DOQ) with excellent benefits package. To apply for this position, you must submit an official town of Collierville Application. Applications are available to download at www.collierville.com, or you may obtain one from our Human Resources Office located at 500 Poplar View Parkway, Collierville, TN, 38017, Monday – Friday, 8 a.m. - 5 p.m. Completed applications must be submitted either by mail or in person to the above address. EOE.

ADMINISTRATIVE SPECIALIST

COLLIERVILLE. The town of Collierville has an immediate opening for administrative specialist. Duties include specialized administrative work and process information/documentation relating to an assigned department/division. Requires a high school diploma or GED; supplemented by two years previous experience and/or training involving office administration, secretarial work, basic bookkeeping, customer service, record management, data entry, personal computer operations, and experience in area of assignment; typing speed at an acceptable level to the department; or any equivalent combination of education, training, and experience which provides the requisite knowledge, skills, and abilities for this job. Must possess strong computer skills (Microsoft Word and Excel), excellent communications skills (phone, oral, writing), organizational skills, and have the ability to prioritize effectively. Must be ab a work related physical and drug test. Salary is \$26,323 - \$31,459 annually (DOQ). To apply, you must submit an original town of Collierville application. Applications are available to download at www.collierville.com, or you may obtain one from our Human Resources Office located at 500 Poplar View Parkway, Collierville, TN, 38017, Monday – Friday, 8 a.m.-5 p.m. Completed applications must be submitted either by mail or in person to the above address. EOE.

BUILDING /ELECTRICAL INSPECTOR

MT. JULIET. The city of Mt. Juliet is seeking candidates for a building /electrical inspector for building and codes department. Applications must be filed electronically and are available at the city's website, www.mtjuliet-tn.gov. Detailed job description and requirements are available online. The city accepts electronic applications until position is filled. The city of Mt. Juliet reserves the right to stop accepting applications at any time. For questions, regarding the electronic application process, please call (615) 754-2552. EOE/Drug-free Workplace.

CODE ENFORCEMENT OFFICER I

BRISTOL. The city of Bristol is accepting applications for a code enforcement officer I. Under direction of code administrator, inspects and enforces city, state and federal codes and ordinances and regulatory requirements on structures and properties throughout the city. H.S. diploma or GED plus 3-5 years related inspection experience. Must obtain Property Maintenance and Housing Inspector certifications by International Code Council within 12 months of the date of hire. Possess valid driver's license. Salary: \$15.28-22.16/hr DOE. To read additional responsibilities of the position and to apply, candidates must complete an online application and upload a resume at http://bristoltn.org/jobs.aspx. EOE.

COMPUTER TECHNICIAN

CLEVELAND. The city of Cleveland is accepting applications from qualified individuals for the position of computer technician in the Information Technology Department. Qualified applicants will possess a high school degree or GED equivalent, with 1-3 years of experience working with computer hardware and software. Related certifications and/or specialized training is beneficial. Major activities of the position include: installing and maintaining computer system

hardware and software throughout the city; troubleshooting computer related problems through the city help desk; provide hardware and software technical support for all city computer users: other duties as assigned. Interested applicants should submit an employment application and resume to the City of Cleveland Human Resource Office, Municipal Building Annex, 160 2nd Street NE, Cleveland, TN 37311 or by email to kspence@clevelandtn.gov.Applications may be obtained on the city's website $\underline{www.clevelandtn.gov/jobs.}\ \ Deadline$ for applications is August 24, 2018. The city of Cleveland provides a competitive salary and we offer a great benefit package that includes paid vacation, paid sick leave and paid holidays; health insurance benefits (medical, dental and vision); a flexible spending account and retirement plans. The city of Cleveland is an equal opportunity employer.

CROSS CONNECTION CONTROL **TECHNICIAN**

GALLATIN. The city of Gallatin Public Utilities Department is currently accepting applications a Cross Connection Control Technician. The purpose of this position is to perform field and technical work in the inspection and testing of commercial, industrial, and residential backflow prevention devices. Some essential duties include performing annual testing of backflow prevention devices and inspecting new construction for compliance with cross connection control requirements. This is a 40 hours per week, day shift position. The starting rate is \$16.71 per hour + excellent benefits Minimum qualifications: high school diploma/equivalent, with two to five years recent work experience in water distribution operations or related utilities experience; or an equivalent combination of education, experience, and training. Must have a valid, appropriate driver's license. Must have current Tennessee Certificate for Testing and Evaluation of Backflow Prevention Assemblies, or obtain within six months of hire/ promotion: and must retain certification throughout employment. apply online at www.gallatintn.gov. Applications will be accepted until the position is filled. Equal Opportunity Employer.

CUSTOMER SERVICE CLERK

COLLIERVILLE. The town of Collierville has an immediate opening for senior customer service clerk. Duties include assisting customers, receiving payments, collecting payments on delinquent accounts, maintaining account records, and processing related documentation. This classification is distinguished from customer service clerk by the difficulty of tasks, independence of action, degree of customer service / interaction, and responsibility for a program area or function. Requires a high school diploma or GED; supplemented by one year previous experience and/or training involving customer service, cashiering, collections, general office work, personal computer operations, and experience in specific area of assignment; or any equivalent combination of education, training, and experience which provides the requisite knowledge, skills, and abilities for this job. Must be able to pass a work related physical and drug test. The work of this job is primarily sedentary. Salary is \$27,848-\$33,282, depending on qualifications, with excellent benefits package. To apply for this position, you must submit an original town of Collierville application. Applications are available to download at www.collierville.com, or you may obtain one from our Human Resources Office located at 500 Poplar View Parkway, Collierville, TN, 38017, Monday - Friday, 8 a.m.-5 p.m. Completed applications must be submitted either by mail or in person to the above address. EOE.

DEPUTY COURT CLERK

COLLIERVILLE. The town of Collierville has an immediate opening for a deputy court clerk. This position requires the performance of clerical work involving preparation of cases for court, to include compiling and processing documentation, recording case dispositions, and providing assistance to the public. This position requires a high school diploma or GED supplemented by four years of experience and/or training involving court procedures, legal office work, office administration, customer service, basic bookkeeping, record management, and personal computer operations; or any equivalent combination of education, training and experience which provides the requisite knowledge, skills and abilities for the job. Must have ability to work in a courtroom and team environment: follow instructions and detailed policies/ procedures; and process a heavy volume of telephone calls, customers, case files, legal documents and sensitive information. Must have the ability to effectively handle challenging situations and resolve related issues. Requires working knowledge of Microsoft Excel, Word, and the ability to process a heavy volume of data entry. Must have excellent cashier, customer service, record management and organizational skills. Must be able to meet daily deadlines and work overtime as needed. Must be able to maintain a consistent physical presence at designated workstation in order to meet customers? needs in a timely manner. Must have a valid driver's license. Must be able to pass a work-related physical and drug test. Some evening hours will be required. Salary is \$26,323 depending on qualifications, with excellent benefits package. To apply for this position, you must

submit an original Town of Collierville

application. Applications are available to download at www.collierville.com, or you may obtain one from our Human Resources Office located at 500 Poplar View Parkway, Collierville, TN, 38017, Monday - Friday, 8 a.m. - 5 p.m. Completed applications must be submitted either by mail or in person to the above address. EOE.

COLLIERVILLE. The town has an

immediate opening for dispatcher. This

DISPATCHER

is specialized technical, telecommunications work in receiving and transmitting radio, telephone, and computer messages concerning crimes, as well as police, fire and other emergencies, in the operation of a console in the town's emergency public safety dispatching center. Requires a high school diploma or GED supplemented by six months of experience in radio-telephone communications work. Incumbent must be a citizen of the U.S.; must successfully complete a course of study for Public Safety Dispatchers as approved by the Emergency Communications Board within six months of hire date; must become certified in the operation of the N.C.I.C. system by the Tennessee Bureau of Investigations; and must possess an Emergency Medical Dispatch certification from the National Academy of Emergency Medical Dispatch within one year of employment; or any equivalent combination of education, training. and/or experience which provides the requisite knowledge, skills, and abilities for this job. Incumbent must have fingerprints on file with the Tennessee Bureau of Investigation, have passed a physical examination as performed by a licensed physician, have good moral character as determined by investigation, be free from apparent mental disorders as certified by a qualified professional in the psychiatric or psychological field, to enable the incumbent to perform the essential functions of the job. Must be compliant with the NENA Hearing Standards for Public Safety Telecommunicators, sections 3.3.1, 3.3.2, and 3.3.3. Must be in compliance with TCA 786-205. Must be able to work rotating and/or irregular shifts and hours that may include nights, weekends, and holidays. Must retain all certifications mentioned above. Must possess a valid driver's license. The work involved in this position is primarily sedentary. Applicant must pass a work-related physical, drug and psychological test and an extensive background check. Selection process may include examinations, interviews, assessment centers, practical skills, etc. Drug testing may be required. Salary is \$30,000 - \$35,106 annually (DOQ). To apply, you must submit an original Town of Collierville application. Applications are available to download at www.collierville.com, or you may obtain one from our Human Resources Office located at 500 Poplar View Parkway, Collierville, TN, 38017, Monday - Friday, 8 a.m.-5 p.m. Completed applications must be submitted either by mail or in person to the above address. EOE.

FINANCE DIRECTOR

PORTLAND. The city of Portland is seeking a finance director to be responsible for a broad range of administrative, accounting and support services under the direct supervision of the mayor and the authority of the city council including accounting and maintaining financial records for all funds of the city and supervising and/or performing treasurer and cash management functions. The director is responsible for all financial aspects serving as chief financial officer of the city; prepares annual budgets and budgetary reporting for all funds of the city; performs, plans, organizes, assigns and supervises all duties of the general accounting department, billing & utilities collection department and general administration. Is also responsible for risk management administration and city council meeting documentation (agendas and minutes). The finance director is custodian of all records. The qualified candidate will have a bachelor's degree in accounting and/or business administration and 7+ years of accounting, finance and supervisory experience. Must have the ability to be bonded and possess a valid driver's license. CPA, MBA or *CMFO (Certified Municipal Financial Officer) desired. Must have ability to become CMFO within two years of assuming position. Additional qualifications include:knowledge of accounting principles and procedures for governmental finance; knowledge of best supervisory and management techniques; advanced skills in Microsoft Office Excel and Word; strong organization skills and ability to work effectively with minimum supervision; ability to communicate effectively both verbally and in writing and deal effectively with the public; ability to perform mathematical computations accurately and quickly; and ability to work under pressure and deadlines with frequent interruptions. To apply, send resume and cover letter to: City of Portland; ATTN: Human Resources; 100 N. Russell St.; Portland, TN 37148 jgoad@cityofportlandtn.gov; or FAX: 615-325-148. EOE.

HUMAN RESOURCES DIRECTOR

CLEVELAND. The city of Cleveland is accepting applications for the position of human resources director. The position is responsible either personally or through the direction of others for managing the human resources function which includes: developing personnel policies and procedures; recruiting, testing, on-boarding and orientation of new employees; monitoring disciplinary action process and recommending action in consultation with city manager; administering all benefit programs; managing the employee classification/ compensation plan and supervising the payroll function to ensure proper

grade/step placement and compliance with all payroll regulations; ensuring compliance with all federal, state and local employment laws, regulations and ordinances; overseeing safety and risk management; other duties as assigned. A bachelor's degree in human resources management, business management, public administration or other related field is preferred, with a minimum of two years related experience, or any equivalent combination of education, training or experience that provides the requisite knowledge and abilities for the job. PHR certification or the ability to acquire certification. Must possess and maintain a valid TN driver's license. Full background check including drug screen will be conducted. Salary will depend on qualifications. Interested applicants should submit a city of Cleveland application including resume by mail to: City Manager Joe Fivas, Cleveland Municipal Building, P.O. Box 1519, Cleveland, TN 37364-1519, or they may be delivered to the Municipal Building at 190 Church Street NE, Cleveland, TN 37311. Applications are available on the city's website www.clevelandtn.gov or at the Municipal Building. Inquiries may be sent to jfivas@clevelandtn.gov. or you may call the Municipal Building at 423-472-4551. Initial screening of applications will begin Sept. 4, 2018. The city of Cleveland is an equal opportunity employer.

MAINTENANCE WORKER, SE-

NIOR COLLIERVILLE. The town of Collierville has an immediate opening for a senior level maintenance worker. This is semi-skilled and unskilled manual work as part of a public works/utilities crew performing routine maintenance and construction tasks for various public works/utilities projects. This position requires a High school diploma or GED; supplemented by six (6) months previous experience and/or training involving construction or maintenance work in area of assignment; or any equivalent combination of education, training, and experience which provides the requisite knowledge, skills, and abilities for this job. Must possess a valid Commercial Driver's License (CDL) with class A or B endorsement at the time of hire or within six (6) months of hire date. Salary is \$24,960, depending on qualifications, with excellent benefits package. To apply for this position, you must submit an original town of Collierville application. Applications are available to download at www.collierville.com or you may obtain one from our Human Resources Office located at 500 Poplar View Parkway, Collierville, TN, 38017, Monday - Friday, 8 a.m. - 5 p.m. Completed applications must be submitted either by mail or in person to the above address. EOE.

MECHANIC I

GALLATIN. The city of Gallatin Public Works Department is accepting submissions from interested candidates for the position of Mechanic I. Duties include diagnosing, servicing, repairing and rebuilding components of cars, light and heavy trucks, equipment and machinery. This is a 40 hours per week, day shift position. Some weekend work required. The starting rate is \$17.54 + excellentbenefits. The successful candidates will possess thorough knowledge of the methods, tools and equipment including electronic diagnostic equipment used in the repair of passenger cars, trucks, construction and maintenance or specialized equipment. Minimum qualifications: high school diploma/equivalent with one (1) year of full time recent work experience in equipment repair. Must have a valid CDL. For a full job description and to apply, visit our website at www. gallatintn.gov. Applications will be accepted until the position is filled. Equal Opportunity Employer.

NATURAL GAS CONSTRUCTION COORDINATOR/INSPECTOR

GALLATIN. The city of Gallatin Public Utilities Department is currently accepting applications for a natural sas construction coordinator/inspector. The purpose of this position is to perform technical and administrative work in the inspection, installation, construction, repair, and maintenance of natural gas lines and appurtenances; does related work as required. Limited supervision may be exercised over subordinate gas department personnel. The starting rate is \$19.33 per hour + excellent benefits. The successful candidates will have knowledge of the tools, materials, and equipment used in the inspection, testing, installation, replacement, maintenance, and repair of natural gas lines and appurtenances; knowledge of the safe methods and practices used when working with gas lines, meters, regulators, and related devices. Minimum qualifications: high school diploma/equivalent, with two to five years recent work experience in natural gas distribution operations or related field; or an equivalent combination of education, experience, and training. Must have a valid, appropriate driver's license. For a full job description and to

apply, visit www.gallatintn.gov.Applications will be accepted until the position is filled. Equal Opportunity Employer.

PARKS & RECREATION DIREC-

EAST RIDGE. The city of East Ridge is currently seeking a qualified and experienced professional for the director of parks and recreation. This position is responsible for the administration and operations of the parks and recreation department to include: planning, promoting, and organizing programs, activities and sporting events for all ages; and maintaining, enhancing and developing parks, playing fields and recreational facilities. The successful candidate should possess quality communication and marketing skills, experience in recruiting tournaments and special events; as well as the ability to understand the varied functions of each sub-department. Bachelor's degree in recreation or related field and a minimum of three years' experience in a responsible management position. Salary range \$54,472-\$68,090. A job description can be found at www.eastridgetn. gov. Send resume and cover letter to Trish Perry, Human Resources Manager, 1517 Tombras Avenue, East Ridge, TN 37412, or tperry@eastridgetn.gov.

PUBLIC WORKS DIRECTOR

WINCHESTER. The city of Winchester (pop. 8,562) is accepting applications for public works director. Winchester's Public Works Department is a full-service department with 17 full-time employees and a general fund budget of \$1.1 million. Position reports to the city administrator. Starting pay range is \$55,000 to \$62,000. Salary is DOQ. A minimum of an associate's degree and seven years of supervisory related experience required, with a bachelor's degree preferred. The ideal candidate will have public works or engineering experience in a full service city. Knowledge and skills required in areas of road and bridge construction, storm water management and erosion control, pavement evaluation management, fleet management, ADA and MUTCD regulations and a strong desire to serve the public. Mail resume and a cover letter to Human Resources, City of Winchester, 7 S High St. Winchester, TN 37398 by Aug. 17. Winchester is subject to the Tennessee Open Records Act. Background checks will be conducted. EOE

STORMWATER/CONSTRUCTION **INSPECTOR**

HENDERSONVILLE. The city of Hendersonville is accepting applications for a stormwater/construction inspector within the public works department. Salary is \$3,944 (monthly) or higher DOQ. This function of this position is to enforce stormwater pollution control requirements and to perform inspections of roadways, storm sewers, sidewalks, and related systems. Minimum qualifications include: high school diploma and knowledge and level of competency commonly associated with the completion of specialized training in the field of work. Associates degree preferred. Sufficient experience to understand the basic principles relevant to the major duties of the position usually associated with the completion of an apprenticeship/internship or having had a similar position for 1-2 years. Possession of or ability to readily obtain a valid Tennessee driver's license for the type of vehicle or equipment operated. Possession of or ability to readily obtain the state certification for the type of inspections conducted. Must have TDEC Level 1 certification or the ability to obtain certification within six months. Ability to use basic computer applications including Microsoft Word and Excel. To apply go to www.hvilletn. org and view the job openings page under the Human Resources Department or come by Hendersonville City Hall at 101 Maple Drive North, Hendersonville, TN 37075 Closing date for acceptance of applications is Aug. 22 at 4 p.m. CST. EOE

WASTEWATER OPERATOR

PIPERTON. The city of Piperton is seeking a full time wastewater operator, this is an extremely important role. The operator is responsible for performing a wide variety of preventive and emergency maintenance tasks for the wastewater treatment plants and collection systems. The city of Piperton is an Equal Opportunity Employer and does not discriminate on the basis of race, color, national origin. age, sex or disability in its hiring and employment practices. Please forward all resumes to tparker@pipertontn.com.

WATER AND SEWER DEPART-MENT EMPLOYEE.

TREZEVANT. The town of Trezevant is accepting applications for a water and sewer department employee. Applicant does not have to hold certificates in water and wastewater to apply. Applicants must be 18 years of age to apply. Deadline for submitting an application will be Aug. 1, at 4 p.m. at City Hall, 5560 North Broad Street, PO Box 100, Trezevant/, TN 38258. EOE.

MEETING OF BOARD OF DIRECTORS TML RISK MANAGEMENT POOL

Notice is hereby given that the Board of Directors of the TML Risk Management Pool will meet in regular session on Friday, September 21, 2018 at 10:00 a.m. local time at The Pool's office in Brentwood, Tennessee for the purpose of considering and transacting all business which may properly come before the Board. Additional information concerning the meeting may be obtained by calling The Pool's office at 800-624-9698.

Tennessee Municipal League 2018-2019 Officers and Directors

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I-24 to pilot state's Smart Corridor

CORRIDOR, from Page 1 actually works. We can let people know if lanes are closed ahead and control when people start to merge over into another lane."

The first phase of the I-24 **Smart Corridor Project involves** installation of technology and signs to send messages to motorists is pending at an estimated \$37 million, according to state officials.

Bids are expected to be taken in November on the initial work for the project, which runs from I-440 in Nashville to Murfreesboro affecting 11 interchanges, and is supposed to make the interstate and Murfreesboro Road work together to move traffic more efficiently.

The technology used by Smart Corridors is similar in display to the dynamic message boards already located throughout interstates in Tennessee as well as the technology used by TDOT's SmartWay app, which gives mobile and desktop users current updates on traffic speeds, delays and construction zones.

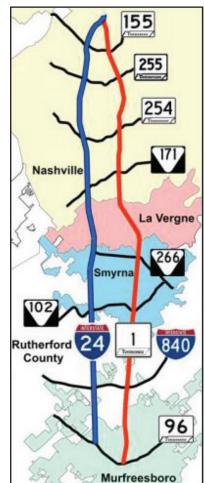
The next phase would deal with about \$22 million worth of interstate ramp improvements at Rutherford County interchanges. Then three more Rutherford County interchange ramps will be improved and several ramps in Davidson County will be reworked. Several ramps will be rebuilt or reconfigured, and some bridges will

have to be replaced. Some funding for the project will come from the IMPROVE Act passed in 2017 by the state Legislature, which included a threeyear gas tax increase to fund a host of road and bridge improvement projects.

One of the goals of Smart Corridors are to adapt as transportation technology evolves as well. The emergence of "connected vehicles" with access to cellular communications, internet, wi-fi and other technologies may even allow for transportation departments to receive and disseminate information to motorists in the future.

"One of the things about Smart Corridors is planning for things like that happening in the future," Freeze said. "Smart Corridors are about integrating corridor management, and are an all-encompassing concept. It is about all we can do to make the system work more efficiently."

TDOT officials said the I-24 Smart Corridor project may also work as a pilot program for other Smart Corridors to be built across the state.



These are some of the intersections the state's Smart Corridor system will monitor on I-24 to keep traffic flowing.

NATIONAL BRIEFS

The U.S. economy expanded at a 4.1 percent rate in the April to June quarter, the highest level in nearly four years, the Commerce Department said. The gross domestic product (GDP) report was the strongest since the third quarter of 2014 when growth hit 5.2 percent. Officials said it was a sign that the economy could expand at a 3 percent annual rate for the first time since 2005, when it grew at a 3.3 percent pace.

The U.S. economy added 157,000 jobs in July, lower than the 190,000 originally predicted by economists. The

country's unemployment rate fell from 4 percent to 3.9 percent while hourly wage earnings rose by 7 cents with the year-over-year wage-gain unchanged at 2.7 percent. While the figures for July came in lower than predicted, economists said that numbers for May and June also initially came in lower than predicted before revised results were made available. The manufacturing sector gained the most number of jobs in July with 37,000.

More than 135 American women die during childbirth daily – one of the highest rates in any devel**oped nation.** The U.S. Centers for Disease Control reported roughly 50,000 women of the 4 million who give birth in the U.S. annually die from dangerous and life-threatening complications – many of which could have been prevented. While the rate of childbirth related deaths has rapidly decreased in other countries in the past 15 years, the U.S. still maintains one of the highest rates in the developed world. Medical officials said a lack of access to health care, poverty, heart-related health issues, obesity, and race all play a role in the rate of deaths. Black women are 3.5 times more likely to die in childbirth than their white counterparts.

TENNESSEE **FESTIVALS**

Aug. 18: Farragut

Fun with Farragut's Fleet Come out to Mayor Bob Leonard Park between 9 a.m. to 11 a.m. for this free event. Kids will have a chance to see, touch, and climb on trucks and equipment used by the town as well as local emergency and rescue organization. For more information, contact Special Event and Program Coordinator Brittany Spencer at 218-3378 or bspencer@ townoffarragut.org.

Aug. 18: Portland

2nd Annual Farm-to-Table Dinner The Portland Chamber of Commerce will be hosting a Farm-to-Table Dinner on Main Street. Live music and appetizers start at 7 p.m. with dinner beginning at 7:30 p.m. Tickets are \$75 each. Call 615-325-9032 or visit www.portlandcofc. com to purchase tickets.

Aug. 30-Sept. 2: Livingston

9th Annual Muddy Roots Music Festival

There are lots of camp-in-the-mudand-hear-epic-music kinds of fests, but Muddy Roots draws people to Livingston for three days of hillbilly, bluegrass, and punk. People come the first time for the eclectic music, but like a Bonnaroo for the country set, they come back again for the community. Visit www.mud-<u>dyrootsrecords.com</u> for more info.

Sept. 6-8: Clarksville

Riverfest

Now in its 31st year, Riverfest is Clarksville's longest running community festival and brings more than 30,000 people to the banks of the Cumberland River in an arts and recreation celebration. Music, art, and family events will unfold Sept. 6-8. The festival is presented by the City of Clarksville Parks & Recreation Department. For more info, visit www.clarksvilleriverfest.org.

Sept. 8: Goodlettsville

Salty Dog Festival

Held from 10 a.m. to 4 p.m. near Goodlettsville City Hall, the eighth annual Salty Dog Festival will include the best in antiques, local art, crafts, music, businesses, and food. Visit www.facebook.com/ events/875355895958958/ for more info.

Sept. 8: Hendersonville

Tennessee Honey Festival Experience the sweet taste of beekeeping. Bring your family and friends for an educational, fun-filled festival to learn about the importance of bees and other pollinators in Middle Tennessee. Admission is free but donations will be appreciated. For more info, visit uspest.com/tn-honey-festival/

UT-MTAS SEPTEMBER MAP CLASSES

LEADING BY LEARNING: EVERYBODY MATTERS

Learning how to grow your leadership model while keeping humanity in mind. Every single person matters- just like in a family. This course will discuss the Everybody Matters philosophy, and how you can apply it in your cities.

Credits: 4 CPE / CMFO (Other) (LM)

Dates/Locations/Times: Knoxville 8:30 a.m. – 12:30 p.m. EDT Sept 6 Nashville 8:30 a.m. – 12:30 p.m. CDT

Sept. 11 Jackson 8:30 a.m. – 12:30 p.m. CDT

> THE UNIVERSITY of IENNESSEE **U** Municipal Technical Advisory Service

To register for a course, go to www.mtas.tennessee.edu, or fax to 865-974-0423. Credit card payments must register online with the Solution Point System: http://www.solutionpoint.tennessee.edu/MTAS or by invoice. For registration assistance, call 865-974-0413. For more information, contact Kurt Frederick, training consultant, at 615-253-6385.

No loan is too large or too small



The city of Tullahoma closed a \$7 million fixed-rate loan for several public works infrastructure improvement projects within the city. The city first borrowed through the TMBF variable rate loan program in 1986 and has used various TMBF programs 23 times since then. Pictured standing are: Sue Wilson, finance director; Linda Mooningham, TMBF marketing director; and Rosemary Golden, city recorder. Seated is Mayor Lane Curlee.

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The city of Bartlett recently closed a \$1.35 million note with the Tennessee Municipal Bond Fund (TMBF) to finance equipment for various city departments. It marked the city's ninth note issued through TMBF's alternative loan program. Seated are Mayor A. Keith McDonald and Dick Phebus, finance director. Standing are Stefanie McGee, city clerk; and Tommy Green, TMBF representative.



How municipalities use tax increment

Weighing the costs: Making smart choices with business incentives

INCENTIVES from Page 1

were 10 or 20 years ago. The competition is bigger," he said. "TVA used to the main power company that was driving economic development, but now many utility companies are working on economic development. Some of the things that were advantages in our region are not as much of an advantage anymore."

John Lawrence, manager of strategic economic development planning for the Memphis-Shelby County Economic Development Growth Engine (EDGE), said many site selection officials will not even consider areas that will not offer them some kind of incentive.

"The most recent survey of corporate relocation experts and professionals said once they identify the site, they want financial assistant," Lawrence said. "At the top of the list, 86 percent consider tax incentives the most important."

The role of incentives has changed in multiple ways. Matt Murray, director of the Howard Baker Center for Public Police and associate director of the Boyd Center for Business and Economic Research at the University of Tennessee, said that many communities do not realize how much they spend to bring a single job to their community.

Murray said in the 1980s and 1990s it wasn't uncommon for an incentive package to cost \$10,000 to \$14,000 per job it brought to the community. Today, communities have doled out incentive packages that cost their communities anywhere between \$100,000 and \$1 million per single job it brings to the

The second-largest business tax break in Tennessee is the jobs tax credit, which cost the state an average of \$52.1 million annually from 2011 to 2014. It gives companies a credit of \$4,500 per job, with enhancements depending on how much a company invests in the state and where it locates.

Companies claiming the jobs tax credit created more than 41,000 new jobs from 2011 to 2014, and grew jobs at a faster rate than other companies that did not receive the credit, according to state economic development officials.

Often times, Murray said communities don't do any type of cost-analysis to make sure the costs of providing incentives do not outweigh the benefit the community will receive. Additionally, he said many communities are misinformed about how much economic development an incentive is actually generating.

"A lot of people believe that the economic impact multiplier for their community is \$8 or \$10 for every \$1 of incentives. That's impossible," he said. "Typically, it's in the neighborhood of \$2 or \$3. For small communities, it's often less than \$2. That often means that \$1 you spent is turning over less than one time. Incentives should provide a well-defined return on investment for public sector dollars, in other words taxpayer dollars."

Trent said other considerations – such as having a ready site with utilities – are much more important to companies than incentives. However, incentives can still sweeten the pot.

"Speed is critical and having a site ready is critical," he said. "You need to have an inventory of land. Incentives alone will not get you a deal. It used to be true, but it isn't any more. However, they can help by lowering the cost of infrastructure. Once they have narrowed it down to a few sites incentives can make the difference. Once they've gotten to that site selection level, developers will also tell you that if you don't put any incentives in, you're no longer in the game. Incentives are a way to stay in the game."

Lawrence agreed that the ability to deliver what a company is looking for in a timely manner can be a major determining factor in where a community wants to locate you.

"They don't want hurdles; they don't want multiple approvals," he said. "They want timeliness, certainty, and a non-political environment. If you can't provide those things, they will take you off the list before you even know you were competing. They want clear policies, simple applications, and a confidential process."

However, Lawrence said what companies want from municipalities can clash with transparency demanded by taxpayers.

"The public expects businesses to benefit the community," he said. "For every business official that thinks we aren't doing enough there are thousands of taxpayers who think we are giving away the farm. They think that everyone else should love our town as much as we love our town, and therefore should do business with us. In reality, most of the businesses that are looking to site a location are doing this from a pure, cold bottom-line financial perspective. The public wants to know what we're doing and how we're doing it, which is only fair. But more often than not, we hear from the public that they don't think we are holding businesses accountable and that long-term, these businesses are taking advantage of us."

While incentives remain vital to recruiting business, not every community realizes the larger effect incentive packages can have on the community. Murray said caution is key when it comes to putting together incentive

"It's not whether you're going to play the game or not; it's the fact that you have to play the game. If you have to play the game, you should play it well and play to win," Murray said. "It's very hard to find economic evidence that economic incentives matter. Always keep in mind that we are the custodians of public sector funds that come from the taxpayers.

Joogle Volkswagen

Incentives have brought many large corporations to Tennessee to do business. Amazon has facilities located across the state while IKEA opened a new store in Cordova thanks to credits. Google is in the process of building a state-of-the-art data center in Clarksville while Volkswagen continues to be a major employer in the Chattanooga area as well as lead to the opening of various auto-supply manufacturers located statewide.

Always exercise caution. It can be a really high price to pay for a single job. When you put a dollar into an economic incentive that is a dollar you could have put somewhere else in the community. That is a dollar for parks, public schools, or returned to taxpayers - all of which would have an impact on economic development."

Community leaders should also keep in mind that economic incentive programs sometimes take decades to reap rewards.

"Incentives often don't pay off until a 20 or 30 year window of time; That is a long period of time, and you have to question whether or not the company in question will still have a presence in your community in that period of time," Murray said. "A lot of times, we don't pay attention to the cost side of the incentive package. Public sector costs are a really important aspect and often aren't included in analysis. If you are creating economic activity that is going to bring new people and new residents to your community that is going to put a lot of pressure on the public service delivery you already have in your community. The most important and most expensive public service is typically the local public schools.

Despite the risks, incentives can still bring rewards to an area. Trent said communities can use project and development agreements to bring additional benefits to the area as part of an incentive package.

"If you want them to hire local people or disadvantaged business enterprises, a certain number of employees, or want them to give money to schools you can do that," he said. "You can cut the deal in any way you want as long as it's legal and not discriminatory."

Incentives are also often a requirement if a municipality wants state support on development associated with a project.

'Often state programs look for contribution from the community, especially if you are looking for grants," Trent said. "TIF and PILOT programs can help you leverage those costs if you are looking for grants."

Murray said successful incentives accomplish several things:

- Provide an efficient, well-defined return on investment;
- Are transparent so that benefits and costs are clear to taxpayers;
- Provide certainty on the magnitude and timing of tax relief as well as the realization of tax losses that impact public
- budgets; Do not have retroactive policy changes;
- Are easy and simple to administer and comply with; Are targeted and provided on a discretion-
- ary basis only for economic activity that won't otherwise take place; Minimize fiscal exposure of public funds
- through financial caps or time limits; Have a leveraging effect, drawing on
- additional resources from the public and private sector
- Are held accountable through performance-based criteria;
- Have built-in evaluation framework to determine if incentives introduced new economic activity or rewarded economic activity that was already existing; and
- Are controlled by a public sector agency that ensures proper administration and evaluation.

Murray said communities should also make sure the projects they incentivize do not cannibalize existing industry or leave the community worse off than it was before the company located to the area.

'Only focus on industries that export goods or services from your community; you don't want to finance economic activity is that is competition with other economic activity in your area," he said. "You want to bring in new purchasing power, new income, and new

How a TIF works Original value Two parcels have Estimated **PARCEL A** PARCEL B **TAX REVENUE** Assessed Values (EAV) that \$30k/vr \$60k/vr \$30k/yr each produce \$30,000 in tax revenue per year, totaling TIF is created The municipality enters into **ADDED VALUE** an agreement with a **INVESTMENT** developer to improve the The investments \$500k value of each parcel. The municipal investment cause the value of government invests a certain sum (in this case, \$500,000) the parcels to to attract investments from \$2M private parties (here, private increase. private investment investors commit \$2 million). Increased value After the redevelopment is **INCREASED** complete, the EAV of each PARCEL A TAX REVENUE property increases. The parcels then produce more \$50k/yr \$50k/yr tax revenue, each increasing to \$50,000 per year, for a total of \$100,000. Tax increment The tax increment is the **TAXING** TIF FUND difference between the \$100k (New revenue) **FUND BODIES** original property tax revenue and the new tax revenue -\$60k (Original revenue) \$60k/ \$40k/ within a TIF district. In this case, the TIF fund collects \$40k (Tax increment) yr yr \$40,000, meaning that the original investment would be paid back in under 13 years Final results Value and revenue The amount of revenue collected is the total EAV for the area multiplied by the tax rate. The municipality increases tax revenue by TAX **TAXING** increasing the EAV for **REVENUE BODIES FUND** properties in the area without changing the tax rate. The total tax revenue The amount collected The amount collected by the TIF fund increases by the taxing bodies increases. remains constant. to be used according to

Tax-increment-financing or TIF programs are one of the most common tax incentives offered by municipalities in Tennessee. PILOT or payment-in-lieu-of-taxes programs are more common in larger Tennessee cities.

jobs that will ripple across your community."

For Memphis and many other larger cities, PILOT programs are more common than TIFs. Lawrence said that it can be hard to both satisfy businesses and taxpavers when incentives come into play.

"Many of us in the economic development industry are under constant pressure," Lawrence said. "It seems no one is ever happy. You aren't doing enough for business; the taxpayers feel you're giving away the farm. For us, the PILOT program is our lightning rod. Memphis is a community that doesn't do a lot of TIFs. We have a handful of TIF districts, but we rely heavily on PILOT programs."

Lawrence said the city launched its first ever PILOT guidelines six years ago and adopted its most recent revision to those guidelines in March.

"Our policies have been painstakingly crafted so our community and the state of Tennessee are in the best position to attract and retain businesses while still maintaining the trust the public has put in us for our tax dollars," Lawrence said. "In that six-year period, we have approved 74 PILOTs, creating 18,000 jobs with an average wage of \$71,000. We have tracked \$3.5 billion in capital investment, which has resulted in more than \$1 billion in new tax revenue and \$460 million in spending with minority businesses. We have done this while capping every project's benefit at 25 percent. This ensures there is an immediate return of 25 percent. We capped the term at a maximum of 15 years without our city council's approval."

Enforcing this compliance and molding the program to the Memphis-area's specific needs has ensured incentives bring back more money to the community and that incentive packages are as transparent as possible for taxpayers, Lawrence said.

There is one thing, however, Lawrence said EDGE has no plans to do in the future.

'We are resistant and continue to be resistant to additional layers of approval that could slow and politicize the process," he said. "We feel that would diminish economic activity."

To make sure they are getting the most out of incentive packages, Murray said cities should do cost analysis both before the pack-

age is finalized and afterwards to make sure

the redevelopment plan

what was promised is delivered. That allows you the opportunity to eliminate incentives that are not effective, redesign an incentive to make it more effective, or simply retain the incentive and keep that model for use in the future," he said. "Be aware that the data demands to do this type of analysis are rather mind-boggling, but it doesn't mean you shouldn't do it. The methods used are very pivotal in affecting the findings."

In order to keep the public informed about incentives without betraying the trust of businesses looking to locate in the area, Lawrence said Memphis ensures board meetings are public and that expectations and evaluations of businesses receiving incentives are posted online where the public can access them. A third party also analyzes projects to help show the benefits the incentives are bringing in to the company.

"Once we receive an application, that document is posted publicly on our website," he said. "Once we receive a cost-analysis, that document is posted on our website. Once we receive a terms document, that is posted on our website. These are also sent to the media and anyone else on our email list. This all occurs before the board meets so it can be reviewed before the board approves a project. We require all PILOT recipients to submit annual reports and have on-site inspections. In-depth audits are done once every four years. For companies that don't meet their targets, we either call back the incentive or eliminate it completely. We always do it very quietly, and we don't enjoy doing it."

For Murray, the best investment a community can make is in its human capital, providing education for its workforce that can both attract new business as well as still have marketable skills if businesses leave the area.

"Focus on investment in human capital," Murray said. "That way, if the company leaves the community you still have skilled workers that you can market as an asset. Recruit companies that are competitive in a regional or global sense, which bring in new ideas and new practices. Invest in infrastructure like roads, industrial parks, and so on. That is an investment in the future that provides returns."