



The mission of the Public Entity Partners is to provide all members the very best in risk management products and services with absolute integrity.

Please stop by our booth (pick up your Goo Goo Clusters) and visit with us for a while.

Partners Serving to Protect

PEpartners.org



Welcome to Memphis and the 80th Tennessee Municipal League Conference. We are delighted to have you here in the Bluff City.

The purpose of this statewide organization of municipal leaders is to support and uplift us through the sharing of insight on issues we each face in our own communities.



This collective knowledge is a tremendous asset as we continue to work, individually and as a whole, for the benefit of all Tennesseans.

We are honored to be the host city for this important event, and it's the perfect time for your visit. This is our Bicentennial year, and excitement is in the air. Frommer's Travel Guides, the Travel Channel, Saveur Magazine, and TripSavy have named Memphis the place to be! We are the birth place of gospel, rock and roll, and the blues, and have much more to offer than just the best of American music. The National Civil Rights Museum, Graceland, Beale Street, the Pink Palace Museum, I AM A MAN PLAZA, the award-winning Memphis Zoo, Botanic Garden, Stax Museum, Sun Studios, and the Brooks Museum, to name a few, will keep you inspired and entertained. We encourage you to stroll our riverfront, sample our world-famous BBQ, and get to know the spirit, vitality and tradition that characterizes our great city.

Thank you for joining us in Memphis for the TML Annual Conference, and for your service to ensure a strong, dynamic future for the state of Tennessee!

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REGISTRATION

Everyone attending the Tennessee Municipal League conference must register. This includes all delegates, their families, speakers, guests, exhibitors, and media.

REGISTRATION TIMES

<u>Saturday, June 22</u>	West Foyer, Mezzanine
I - 5 pm	Sheraton Downtown Hotel
<u>Sunday, June 23</u>	East Hall
9 am – 5 pm	Memphis Convention Center
<u>Monday, June 24</u>	East Hall
8 am – 3 pm	Memphis Convention Center

REGISTRATION FEES ON SITE

\$395 Appointed/Elected Officials

\$150 Spouse/Guest

ONE DAY REGISTRATION ON SITE

(Sunday or Monday)

\$200 Appointed/Elected Officials

Full delegate and spouse/guest registration includes a program, materials, name badge, a tote bag, and a special gift. One-day registration includes the program materials and name badge. Meals are included. If you are registered for one day, your badge will indicate the day of attendance. Refunds are no longer available.

BADGES

Badges must be worn at all times. No one will be admitted to a workshop, general session, business meeting, meal function, or social function without the badge issued upon registration.

LOGISTICS CELLULAR TELEPHONES

Please turn off the ringers on any cellular telephones and make any calls in the lobby or other areas outside the meeting rooms.

CONFERENCE ATTIRE

Casual attire for Sunday's host city reception. Business casual is recommended for the conference.

EXPOSITION

The exhibit program is an important part of the annual conference. It provides opportunities for information sharing and brings you the latest products, services and ideas – direct from the manufacturers, consultants, and specialists who can help you put them to work.

EXHIBIT HOURS

Sunday, June 23 Monday, June 24 9:30 am – 5 pm 8 am – 3 pm

FUTURE SITES AND DATES

TML Annual Conference

June 27 - 30, 2020

Save the Date

Chattanooga

TML Legislative Conference

March 16-17, 2020 DoubleTree Nashville Downtown

SPONSORS

Several companies have sponsored various events at the conference, which helps underwrite some of the expenses. The Tennessee Municipal League is grateful for their contributions. See a complete list on Page 19.

Tennessee Municipal League Annual Conference June 27-30, 2020 Chattanooga Convention Center



ANNUAL CONFERENCE AT-A-GLANCE

SATURDAY, JUNE 22		
12 noon 1 - 5 pm	Meet & Greet CMFOs Registration	
l - 2 pm 2:15 - 3:15 pm	Workshops I.ADA: What Cities Need to Know 2. Utility Board Training Workshops 3: Revenue Forecasting	
3:30 - 4:30 pm	 4. Utility Board Training Workshops 5. Sunshine Law / Open Records 6. Utility Board Training 	
3 - 5 pm	TML Board Meeting	
SU 6:30 am 9 am - 5 pm 9:30 am - 5 pm	NDAY, JUNE 23 Golf Outing Registration Exhibit Hall Open	
10:30 - 11:30 am	Workshops 7. Legislative Review 8. How to Interact with the Deaf 9.TNECD Best Practices 10. Utility Board Training	
l I:30 am - I:30 pm I2 noon - I pm	Buffet Lunch TCMA Lunch	
l:45 - 2:15 pm	District Meetings	
2:30 - 4 pm	Opening General Session Speaker: Lt. Col. Robert Darling	
4:15 - 5 pm 6 - 8 pm	Affiliate Roundtables Host City Reception	
MC 7:45 - 8:30 am 8 am - 5 pm 8 am - 3 pm 8 am - 3 pm	DNDAY, JUNE 24 Breakfast TMAA Registration Exhibit Hall Open	
9-10 am	Workshops 11. Blight Removal 12. Tech Tools 13. Census 2020 14. Audit Findings	
10 - 10:15 am 1 0:15 - 11 am	Break Second General Session Speaker: Mark Arend	

ANNUAL CONFERENCE AT-A-GLANCE

II - II:15 am Break

11:15 - 11:45 am Business Meeting

11:30 am - 1:30 pm	MTAS Advisory Lunch
II:45 am - I pm	Buffet Lunch
1:15- 2:15 pm	Door Prizes

2:30 - 3:30 pm Workshops

- 15. Development Districts 2.0
- 16. Cybersecurity
- 17. Drug Fund

3:45 - 4:45 pm Workshops

- 18. Body Cameras & Records Retention
- 19. What are Opportunity Zones
- 20. Financial Warning Signs
- 6:30 I I pm Public Entity Partners Reception

TUESDAY, JUNE 25 Awards Breakfast

8 -10:30 am

VC3 TECH Sessions

Room 201, Memphis Convention Center

SUNDAY, JUNE 23

10 Ways to Engage Residents Online			
Partnering With Your IT Team to Meet			
the City's Goals			
Training Employees: Avoiding Cyber			
Attacks Without Breaking the Bank			
Why Both Small and Large Cities are			
Moving to Microsoft Office 365			
Open Records and Email: Following			
the Law			
MONDAY, JUNE 24			
Disaster Recovery: It's More Than Just			
Backups			
Partnering With Your IT Team to Meet			
the City's Goals			
Training Employees: Avoiding Cyber			
Attacks Without Breaking the Bank			
Questions to Ask to Avoid Being the Next			
Ransomware Victim			
Analyzing a Move to Cloud			
Computing? What Questions to Ask			
Avoid Flying Blind – Let Your City Data			
Help Navigate the Way			
Business Continuity: Planning Before			
Disaster Strikes			

CMFO Training

As part of the Certified Municipal Finance Officer program the following conference sessions have been approved as CMFO continuing education units. Sign-up sheets will be available in each session.

- 1. ADA: What City Leaders Need to Know (Financial 1.0)
- 2. Utility Board Training (Module C) (Other 4.0 for all units)
- 3. Revenue Forecasting (Financial 1.0)
- 4. Utility Board Training (Module C continued)
- 5. Public Records and the Sunshine Law (Financial 1.0)
- 6. Utility Board Training (Module C continued)
- 7. Legislative Review (Financial 1.0)
- 8. How cities interact with Deaf Community (Other 1.0)
- 9. TNECD Best Practices using Grant funds (Other 1.0)
- 10. Utility Board Training (Module C continued)
- 11. Blight Removal (Other 1.0)
- 12. Tech Tools in the Public Sector (Other 1.0)
- 13. Census 2020 (Financial 1.0)
- 14. Audit Findings and Reporting Issues (Financial 1.0)
- 15. Development Districts 2.0 (Other 1.0)
- 16. The Cybersecurity Life Cycle (Financial 1.0)
- 17. Managing the Drug Fund (Financial 1.0)
- 18. What Are Opportunity Zones (Other 1.0)
- 19. Open Records, Body Cameras (Financial 1.0)
- 20. Financial Warning Signs (Financial 1.0)
- Opening General Session: Crisis Leadership (Other 1.5)

Second General Session: Site Selection (Other 1.)

UTILITY BOARD TRAINING

State law mandates that all utility board members, which may include city council members, attend 12 hours of utilities training within 12 months of their initial election or appointment. The following sessions listed below meet this requirement. Sign-up sheets will be available in each session.

- 1. ADA: What City Leaders Need to Know
- 2. Utility Board Training (Module C)
- 3. Revenue Forecasting
- 4. Utility Board Training (Module C continued)
- 5. Public Records and the Sunshine Law
- 6. Utility Board Training (Module C continued)
- 7. Legislative Review
- 8. How Cities Interact with the Deaf Community
- 9. TNECD Best Practices using Grant Funds
- 10. Utility Board Training (Module C continued)
- 12. Tech Tools in the Public Sector
- 14. Audit Findings and Reporting Issues
- 16. The Cybersecurity Life Cycle
- 20. Financial Warning Signs
- Opening General Session: Crisis Leadership

CONFERENCE PROGRAM

SATURDAY, JUNE 22

12 noon Meet & Greet for CMFOs Heritage Foyer Mezzanine, Sheraton

I - 5 pm Registration West Foyer Mezzanine, Sheraton

I - 2 pm Workshop I

Heritage IV, Sheraton

ADA: What City Leaders Need to Know Speakers: Richard Stokes, MTAS HR Consultant, and Elisha Hodge, MTAS Legal Consultant

On July 26, 1990, President George H.W. Bush signed the Americans with Disabilities Act into law. In 2016, Tennessee cities began hearing about the enforcement of ADA implementation within their cities and the risk of lost federal funding. This session will provide you with the basics of a city leader's role in maintaining compliance so that your city does not risk lost funding and litigation.

Workshop 2

Natchez, Sheraton

Utility Board Training (Module C) Speaker: Steve Wyatt, MTAS Utility Operations Consultant

State law mandates that all utility board members, which may include city council members, attend 12 hours of utilities training within 12 months of their initial election or appointment. Module C is a 4-hour session that provides training on water and wastewater regulations, and includes discussion about challenges and policy making decisions.

2:15 – 3:15 pm Workshop 3 Heritage IV, Sheraton Revenue Forecasting Speaker: Brad Harris, MTAS Finance Consultant

The budget is driven by its revenue base, but cities don't have a lot of latitude when it comes to revenue options. What can a city do? Can we "grow" our base? How do we forecast what we have available for appropriation? This workshop will explore various revenue sources and demonstrate forecasting models that make the most use of what will be available in order to operate with a reliable budget.

Workshop 4 Natchez, Sheraton Utility Board Training (Module C) Speaker: Steve Wyatt, MTAS Utility Operations Consultant

3 - 5 pm TML Board Meeting

3:30 – 4:30 pm

Heritage IV, Sheraton

Magnolia Ballroom

Lobby Level, Sheraton

Workshop 5 Heritage IV, Sh Public Records and the Sunshine Law: What City Officials Need to Know Speaker: Elisha Hodge, MTAS Legal Consultant

Whether it is new case law or a new provision within the Tennessee Code, the requirements for complying with the Tennessee Public Records and Open Meetings Acts are constantly changing. As citizens become more aware of their rights under these acts, local officials must also be aware of the rights and responsibilities of their respective cities. This session will provide a general overview of each act and will include information on recent cases and changes to the Tennessee Code that impact the manner in which cities hold public meetings and respond to public records requests.

Workshop 6

Utility Board Training (Module C) Speaker: Steve Wyatt, MTAS Utility Operations Consultant

Module C continued

SUNDAY, JUNE 23

Golf Outing 6:30 am 7:30 am The Links at Pine Hill Registration & Breakfast Shot Gun Start

TML has established a scholarship program to assist with continuing education costs for those employed in municipal government. Money raised through golf registrations fees will go into the fund.

9 am - 5 pm Registration 9:30 am - 5 pm Exhibit Hall Open East Hall, Memphis Convention Center, (MCC)

East Hall, MCC

10:30 – 11:30 am Concurrent Workshops Workshop 7 2019 Legislative Review Speakers:TML Legislative Staff

Ballroom E, MCC

The TML legislative staff will provide an update on Internet sales tax revenues, on-line sports betting, school voucher program, and other hot topic issues.

Natchez, Sheraton

The Lin

Outing am

Workshop 8

Room 205, MCC How Cities Interact with the Deaf Community Speaker: Poppy Steele, Founder, SignClubCo

Up to 10 percent of your community could be deaf or hard of hearing. Are you prepared to communicate with them? What would you do in an emergency? What does the law say is your responsibility? What resources are available to you and the families in your area? Come learn some basic, impactful infor-



Poppy Steele

mation about the deaf community you serve. This interactive session is packed full of practical application and resources to put into practice.

Workshop 9

Room 204, MCC

TNECD Best Practices Using Grant Funding Speakers: Brooxie Carlton, Deputy Commissioner, Rural Development, TNECD; and Bridget Jones, TNECD Project Consultant

Are you looking for some great ideas or just some tips on how to successfully use TNECD grant money in your community? TNECD's Community and Rural Development programs connect communities to funding and technical assistance, identify and build off community assets, and advance economic development across the state. Since 2015, TNECD has invested more than \$288 million in projects in all 95 counties; this includes grant funding or consulting services for more than 1400 projects. This workshop will highlight success stories across the state and will feature local and regional projects.

Workshop 10 Room 203, MCC Utility Board Training (Module C) Speaker: Steve Wyatt, MTAS Utility Operations Consultant

Module C continued

11:30 am - 1 pm TCMA Lunch

Nashville, Sheraton

East Hall, MCC

11:30 am - 1:30 pm Buffet Lunch 11:45 am - 1:45 pm East Hall, MCC J.R. Wauford & Co. Ice Cream

1:45 - 2:15 pm **District Meetings District** I Room 202, MCC Todd Smith, City Administrator, Greeneville **District 2** Ballroom C, MCC Tony Cox, City Administrator, Morristown **District 3** Room 203, MCC Bill Graham, Councilman, Dayton

District 4 Ballroom C, MCC J.H. Graham, Councilman, Crossville **District 5** Room 204, MCC Richard Driver, Mayor, Lafayette **District 6** Ballroom D, MCC John Hickman, City Manager, Waynesboro **District 7** Room 205, MCC Mike French, Alderman, Somerville **District 8** Ballroom D, MCC Terry Jones, Mayor, Millington

2:30 - 4:00 pm

Opening General Session Presiding: TML President Wallace Cartwright, Shelbyville Mayor

Presentations of Colors:

Memphis Police Department (MPD) Honor Guard National Anthem: MPD Singers: The Peacemakers Welcome: Jim Strickland, Memphis Mayor

Real Lessons in Crisis Leadership Speaker: Lt. Col. Robert Darling

On Sept. 11, 2001, Lt. Col. Robert Darling was working in the White House Military Office when he was quickly recruited to provide his military expertise and became a key liaison between Vice President Dick Cheney, the National Security Advi-

sor and the Pentagon. He stood shoulder to shoulder with America's highest leaders as they made unprecedented crisis leadership decisions on behalf of all Americans.

4:15 - 5 pm

TML Affiliate Roundtables

Do you have burning questions you need answered about stormwater regulations, building codes, or parks and recreation? Come to the exhibit hall where TML Affiliate Organizations will be set up to respond.

- I.TN Stormwater Assn. (TNSA) - Stormwater Government Regulations
- 2. TN Recreation and Parks Assn. (TRPA) - Parks and Rec Q & A
- 3. TN Renewable Energy & Economic Development Council (TREEDC)
 - Best Practices in Renewable Energy for Cities
- 4.TN Chapter, American Public Works (TCAPWA) - Traffic Calming Programs
- 5.TN Personnel Management Assn. (TNPMA) - HR Q & A
- 6.TN Building Officials Assn. (TBOA) - How Codes Can Become a Tool for Economic Development



East Hall, MCC



Ballroom B, MCC

6 - 8 pm **Host City Reception** Halloran Center for Performing Arts

Join the city of Memphis for a fun-filled evening of food,

music and great friends at the new Halloran Center for Performing Arts. Buses will begin departing at 5:30 pm from the Sheraton Hotel on the corner of Exchange and Main Street. For those who would prefer to drive, there is a parking lot next door the Performing Arts Center. The center is also on the Main Street Trolley Line that you may ride for \$1.

MONDAY, JUNE 24

7:30 - 8:45 am Continental Breakfast

East Hall, MCC

East Hall, MCC

8 am - 3 pm Registration

8 am - 3 pm Exhibit Hall Open

8 am - 5 pm TMAA Meeting Heritage I & II Sheraton

11

9 – 10 am

Concurrent Workshops

Workshop II

Ballroom E, MCC Blight Removal & Neighborhood Revitalization Panelists:

- Danny Schaffzin, director, Experiential Learning at University of Memphis Law School
- Brittany Williams, staff attorney, former blight steering team manager
- Patrick Dandridge, Environmental Court Judge, former blight prosecutor, former code director
- Moderator: Steve Barlow, director, Neighborhood Preservation, Memphis staff attorney

Blighted properties, in particular those that are vacant and abandoned, cause profoundly negative consequences on afflicted communities. Neglected properties decrease surrounding property values, undercut local housing markets, threaten safety and security, and reduce local tax revenue. They also correlate with poor health outcomes, high utility bills, evictions, and lower academic achievement for children. There is no single agency, foundation, department or firm that can alone fix the scourge of problems. To the contrary, effective efforts to build a quality environment in communities require cross-sector coalition building that is comprehensive in its vision and practical in its focus.



Workshop 12

Room 205, MCC

Using Tech Tools in the Public Sector Speakers:

- Ty Cobb, Fire Chief, and Jose Periut, Firefighter Columbia Fire Department
- Kevin Bingham, Collierville GIS Manager

Today, technology plays an increasingly important role in how city governments deliver services to their residents. In Columbia, the Columbia Fire Department is using a drone as a new tool for its first responders. The drone provides a bird's eye view during search and rescue missions, firefighting and training exercises, and during critical incidents like a flood. In Collierville, the town has developed a stormwater inspection system using their GIS based software. This new system has greatly improved Collierville's ability to manage the stormwater permitting process in a much more efficient way. Come learn how these new and proven technologies can be used in your city to address emergency responses and to be more efficient, effective, and responsive to your residents' needs.

Workshop 13

Room 204, MCC Census 2020 – Is your City Ready? Chris Conklin, U.S. Census Bureau

It's T-minus one-year until the 2020 Census, and now's the time to make sure your community is ready. Local leaders have a critical relationship with every census, both as consumers of the invaluable data it produces and as partners in helping to ensure their communities are accurately counted. While this will be the 24th census conducted, technological advancements and outstanding decisions have sparked a number of questions. Get an update on where federal preparations stand, and learn what measures you can take today to increase the accuracy of your community's count next year.

Workshop 14

Room 203, MCC

Audit Findings and Reporting Issues Speaker: Jean K. Suh, TN Comptroller of the Treasury, Division of Local Government Audit

This workshop will include information on common reporting deficiencies, audit findings, CMFOAct Compliance Issues, and the 2019 Audit Manual updates.

10 - 10:15 am

Break

10:15 - 11 am Second General Session Ballroom B. MCC Presiding: TML Second Vice President Jill Holland McKenzie Mayor Speaker: Mark Arend, Site Selection Magazine

How to Get Noticed in the Crowd of Location Options?

When companies seek out new communities in which to expand or relocate facilities, a range of both qualitative and quantitative factors are part of their site selection decision. Mark Arend, editor in chief of *Site Selection* magazine, will discuss how the nation's leading site selectors evaluate potential locations and what it takes to land a project.



Mark Arend

This session will help city leaders better understand the competitive environment for their sites and be able to identify targets for improvement.

11 – 11:15 am

Break

11:15 am- 12 noon Annual Business Meeting Presiding:

TML President Wallace Cartwright, Mayor, Shelbyville President's Annual Report: Wallace Cartwright Executive Director's Report: Margaret Mahery Nominations Committee Report: John Holden, Committee Chair, Dyersburg Mayor Tennessee Municipal Bond Fund Report: Charles "Bones" Seivers, President & CEO Public Entity Partners Report: Dawn Crawford, President/ CEO

II:45 am – I pm Buffet Lunch

12 – 2 pm

1:15 - 2:15 pm Door Prizes

12 – 1:30 pm MTAS Advisory Lunch Ballroom C, MCC

East Hall, MCC

Natchez, Sheraton

East Hall, MCC

East Hall, MCC

2:30 - 3:30 pm Concurrent Workshops Workshop 15

J.R. Wauford & Co. Ice Cream

Room 205, MCC

Development Districts 2.0

Speakers: John Bucy, executive director, Northwest Tennessee Development District; and Joe Barker, executive director, Southwest Tennessee Development District

Did you know your development district has both a grant writer and a grant administrator on staff to help city governments improve the safety and the quality of life in their communities? In addition, your Tennessee Development District has staff experts in strategic planning, regional planning, solid waste, environmental issues, historic preservation, housing, small business loans, and rural roads/ transportation-related issues. Your development district also works tirelessly to help the elderly and disabled in your region. Come learn about the myriad level of services they provide and how you can access a team of experts to move your community forward.

Workshop 16

Ballroom E. MCC The Cybersecurity Life Cycle: Assess, Improve, Manage Speaker: Joe Howland, Chief Information Security Officer, VC3

Securing your city's resources from malicious attacks and potential losses is an ongoing process. Many of the first steps toward better security are are inexpensive and immediately within your reach: do you have a password policy? Has your staff been trained to detect and respond to spam? From picking the low-hanging fruit to planning for more significant measures this workshop will help prepare you for the Cybersecurity Life Cycle.

Workshop 17

Managing the Drug Fund Speaker: Rex Barton, MTAS Police Management Consultant

This workshop will explain the allowable expenditures from the drug fund, including drug enforcement and non-recurring general law enforcement expenditures. It will also include a review of the revenue streams that contribute to the funds, as well as provide an overview of the accounting process for cash expenditures.

3:30 - 3:45 pm

3:45 - 4:45 pm **Concurrent Workshops** Workshop 18

Open Records, Body Cameras, and Emerging Technology Panelists:

- Deputy Chief Don Crowe, Memphis Police Department, Information Technology
- David Moore, MTAS Police Management Consultant
- Elisha Hodge, MTAS Legal Consultant •
- Joe Howland, Chief Information Security Officer, VC3

Body camera technology is improving and becoming more affordable. At the same time citizen demand for their implementation is also growing. This workshop will highlight all the issues connected to operating a body camera program, including officer use and training, technology issues like data storage, as well as managing records and responding to the public. This panel will feature perspectives from the Memphis and Martin Police Departments' programs, technical insights from our partners at VC3, and legal analysis from MTAS.

Room 203, MCC

Ballroom E, MCC

Break

Workshop 19 Room 205, MCC What Are Opportunity Zones and How do They Work? Speaker: Lamont Price, TNInvestco Director, TNECD

Opportunity Zones are a new community development tool established by Congress in the Tax Cuts and Jobs Act of 2017. This new tool is designed to drive long-term capital to low-income communities. There are 176 census tracts in Tennessee that are qualified opportunity zones.

Workshop 20

Financial Warning Signs Speaker: Kay Stegall, MTAS finance consultant

This workshop will cover issues that should trigger municipal elected and appointed officials to ask questions about the financial condition of their municipality. It will review the importance of the financial function in governments and help identify warning signs in financial statements.

6:30 – I I pm Ballroom A, MCC Public Entity Partners Reception

TUESDAY, JUNE 25

8 - 10:30 am Annual Awards Breakfast Ballroom B, MCC

Building Healthy Places Together Speaker: Scott Wilson, BlueCross BlueShield TN Health Foundation

The BlueCross BlueShield of Tennessee Health Foundation is creating active, healthy spaces across the state that bring people and communities together.

TML Achievement Awards

- Excellence in Economic Revitalization Winchester
- Excellence in Fire Services Johnson City
- Excellence in Governance Morristown
- Excellence in Green Leadership Memphis
- Excellence in Human Resources Memphis
- Excellence in Intergovernmental Relations Livingston
- Excellence in Police Services Shelbyville
- Excellence in Stormwater Management Collierville
- Small Town Progress Signal Mountain

TCMA Excellence in Governance Award

TCAPWA Murphy Snoderly Award

TCMA City Manager of the Year

TML Annual Awards

- Bob Kirk Local Government Leadership Award
- Mayor of the Year

Installation of 2019-2020 TML Board of Directors

103, MCC

Room 203, MCC

TENNESSEE MUNICIPAL LEAGUE 2018-19 OFFICERS AND DIRECTORS

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Wallace Cartwright, Mayor, Shelbyville

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AFFILIATED ORGANIZATIONS (voting)

Andy Berke, Mayor, Chattanooga (NLC) Ted Rogers, City Manager, Collegedale (TCMA)

TML AFFILIATED ORGANIZATIONS

(Ex-Officio Directors)

Tennessee Assn. of Air Carrier Airports Tennessee Building Officials Assn. Tennessee Association of Chiefs of Police TN Assn. Municipal Clerks & Recorders **TN** Government Finance Officers Tennessee Fire Chiefs Assn. Tennessee Fire Safety Inspectors Assn. Tennessee Association of Floodplain Management (TN AFPM) Tenn. Assn. Housing & Redevel. Auth. Tennessee Municipal Attorneys Assn. Tennessee Municipal Judges Conference Tenn. Chapter, American Public Works Tennessee Recreation and Parks Assn. Tennessee Chapter, American Planning Assn. Tennessee Personnel Management Assn. Tennessee Assn. of Public Purchasing TN Section, Institute of Transportation Engineers Tennessee Public Transportation Assoc. Assn. of Independent and Municipal Schools Tennessee Renewable Energy & Economic Development Council Tennessee Stormwater Association

Tennessee Urban Forestry Council

STAFF

TENNESSEE MUNICIPAL LEAGUE 226 Anne Dallas Dudley Blvd, Suite 710 Nashville, Tennessee 37219-1894 Phone: 615/255-6416, Fax: 615/255-4752

Margaret Mahery, Executive Director Chad Jenkins, Deputy Director Mark Barrett, Website / Research Analyst Kate Coil, Communications Specialist Carole Graves, Communications Director /TT&C Editor Jackie Gupton, Administrative Assistant Sylvia Harris, Director of Conference Planning John Holloway, Government Relations Debbie Kluth, Director of Marketing & Member Services Kevin Krushenski, Legislative Research Analyst Denise Paige, Government Relations

Tennessee Municipal Bond Fund

226 Anne Dallas Dudley Blvd, Suite 502 Nashville, TN 37219 Phone: 615-255-1561, Fax: 615/255-7428

Charles G. "Bones" Seivers, President-CEO Wade Morrell, Executive Vice President & CFO Linda Mooningham, Director of Marketing & Legal Coordinator Tommy Green, Marketing Representative Kevin Krushenski, Marketing Representative Steve Queener, Marketing Representative Charles W. Bone, General Counsel / Bond & Tax Counsel

Public Entity Partners

5100 Maryland Way, Brentwood, TN 37027 Phone: 615-371-0049 Corporate Toll Free: 800-624-9698 Fax: 615-377-3067, Claims Toll Free: 800-288-0829 Dawn Crawford, President / Chief Executive Officer Charles DeMore, Executive Vice President / CFO / Director of Human Resources Wayne Anderson, Member Services Representative Doris Baron, Associate Underwriter Ion Calvin, Director of Underwriting Paul Chambliss, Loss Control Consultant Paige Confer, Administrative Assistant George Dalton, Assistant Director of Loss Control Chester Darden, Loss Control Consultant Allen Dean, Network Engineer Jason Dodson, Application Support Analyst Joseph Earls, Underwriting Coordinator Michael G. Fann, Director of Loss Control Halie Gallik, Director of Communication & Research Dawn Gibson, Assistant Controller Carole Gross, Accounts Payable & Receivable Manager Jim Bell Hatchel, Underwriter Phillip Hayes, Systems Analyst Janine Helton, Underwriter Judy Housley, Loss Control Consultant Heather Hughes, Administrative Assistant Andy Lacewell, Property Conservation Consultant Bob Lynch, Property Conservation Consultant Bill Magoon, Property Conservation Consultant Anna Mai, Underwriting Clerk Tahtia Mitchell, Executive Assistant Karen Moore, Accountant Anthony Ponessa, Information Technology Director Anthony Roman, Senior Underwriter Amanda Shrum, Controller Celeste Taylor, Member Services Representative Callie Westerfield, Director of Member Services Jia Zhuang, Senior Systems Analyst/Programmer

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2019 CONFERENCE SPONSORS

American Fidelity Cunningham Recreation J.R. Wauford & Company Consulting Engineers, Inc. NORESCO Public Entity Partners Sweeping Corporation Tennessee Municipal Bond Fund TN HealthWorks Trane

CITY SHOWCASE

Columbia - The City's Renaissance (CH 5)

Southern Living recently named Columbia to the "Top 10 Best Small Towns in 2019" list. Columbia is experiencing a renaissance with new industry, residential development, a bustling historic downtown, town square and arts district, all with a quality of life and affordability that is attracting people and companies from across the country.

Collierville - GIS and Stormwater Inspections (CH 4)

In 2017, the Collierville Engineering Inspectors encountered a problem. Their tablet-based stormwater inspection application quit working and none of the staff knew how to fix it. Without a working application and no knowledge of how to resolve the issue, staff had to revert to using paper stormwater inspection forms in the field. Once completed, the paper forms had to be manually entered into the database back in the office. This duplication of effort and need to use paper forms led the staff to search for a new solution. Come hear how Collierville was able to use GIS tools to build a solution for performing monthly stormwater inspections.

Grand Junction – Creating Healthier Lifestyles (CH 7) Grand Junction is working with the TN Department of Agriculture to convert a 1948 Cotton Gin into an indoor Farmers' Market, Pick TN retail space, and a classroom facility for educational opportunities for the community. In addition, the city took on the project in 2016 of converting the city-owned school cafeteria into a 5,000 sq. ft. library. The facility has allowed for citizens to obtain their GEDs, as well host many other community events.

McKenzie - Becoming a Smart City (CH 8)

McKenzie partnered with Trane to coordinate a Smart Cities project that will allow for the city to operate in a more progressive, efficient, and cost effective manner. Using the savings from outdated, defective water meters, McKenzie is replacing the meters with automated modern meters, as well as replacing all of the street lights with LED fixtures. The savings also allows the city to install Wi-Fi nodules on the fixtures which will enable Wi-Fi access to all citizens. The smart nodules can also direct street lights for fire calls and crime fighting situations, which help improve the response times and citizen and employee safety and well-being.

Martin - Gig City Broadband (CH 3)

What started with a search for ways to control water system operating costs ended with the citizens of Martin gaining access to gigabit internet speeds that rival most metropolitan areas. Through a partnership with the West Kentucky & Tennessee Telecommunications, Martin is providing high-speed internet services to its residents, businesses, and students at the University of Tennessee at Martin. At the same time, the city upgraded its water system equipment with new water meter readers resulting in an estimated \$100,000 in city savings in its first year of operation.

Ripley - Come See What's Growing On! (CH 6)

Ripley is buzzing with revitalization since being selected as one of six cities across the state to receive and participate in the Courthouse Square Revitalization Project Funding. Renovations include: streetscapes, landscapes, open areas that are pedestrian friendly, a water fountain, sitting and gathering places, outdoor amphitheater for entertainment, Farmers' Market, and new facades to the storefronts, just to name a few. Ripley is also home to two Select TN Certified Sites, and has been the recipient of two site development grants to upgrade the city's industrial parks. The city has also recently built a \$1.5 million fire house for the Ripley Fire Department. And, of course, Ripley is famous for its tomatoes and hosts the Annual Ripley Tomato Festival in July to pay tribute to and honor the area's local growers.

Rockwood - Comprehensive Energy Conservation and Infrastructure Plan (CH 2)

The city of Rockwood is nearing completion of the change-over of 800 + streetlights to LED, as well as new roofs, ceilings, HVAC and LED lighting in all of the main municipal buildings. With this extensive project, Rockwood was able to update aging infrastructure, reduce capital expense from fund balance, reduce operating costs, reduce its carbon footprint, all while staying at or below the same debt payment structure, and without burdening city taxpayers with higher taxes. This is truly a great infrastructure improvement project, funded in part by the utility savings it produces.

Shelbyville - Law Enforcement Response to Mass Demonstration (CH 1)

When white nationalists, counter-protestors, and the national media descended on the city of Shelbyville in 2017, the city's 42 sworn law enforcement officers were charged with keeping the peace in what was the largest white nationalist rally since the deadly incident in Charlottesville, Va. The quick thinking and planning of local officers and city officials helped keep the peace and protect the community in a highly volatile environment. The operational plan put into place by Chief Jan Philips and his command staff is now recognized as a national model for law enforcement response to mass demonstrations. By utilizing professional networking, recognizing resources and limitations, and calling on others with similar experience for advice, the department not only ended the day of the rally with only one arrest, no injuries, and no reports of property damage, but also with its reputation with the local community intact.

2019 City Hall

+Town of Collierville (CH 4) www.collierville.com, Using location technology to make stormwater inspections faster and easier. Kevin Bingham, kbingham@colliervilletn.gov 500 Poplar View Parkway Collierville, TN 38017 (901) 457-2353

+City of Columbia (CH 5) www.Columbiatn.com, Economic Development, Arts District, Historic Downtown Tony Massey, Tmassey@columbiatn.com 700 North Garden Street, Columbia, TN 38401 (931) 560-1510

+City of Grand Junction (CH 7) www.grandjunctiontn.com, Creating Healthier Lifestyles, both Mind and Body Lorie Rice, grandjunction@bellsouth.net P.O. Box 129, 150 Tippah Street Grand Junction,TN 38039 (731) 764-2871

City of Martin (CH 3) www.CityofMartin.net, Gig City Broadband Kelly Wilson, kwilson@cityofmartin.net 109 University Street, Martin, TN 38237 (731) 587-3126

City of McKenzie (CH 8) www.McKenzieTN.gov, Making Strides Toward Becoming a Smart City Jill Holland, jill.holland@cityofmckenzie.com 2470 Cedar Street, McKenzie,TN 38201 (731) 352-2292

+City of Ripley (CH 6) www.cityofripleytn.com, Economic Development Donna Buckner, dbuckner@cityofripleytn.com 110 S. Washington Street, Ripley, TN 38063 (731) 635-4000

+City of Rockwood (CH 2) www.cityofrockwood.com, Completion of a Comprehensive Energy Conservation and Infrastructure Plan Becky Ruppe, becky.ruppe@cityofrockwood.com 110 N. Chamberlain Avenue, Rockwood, TN 37854 (865) 354-0611

+City of Shelbyville Police Department (CH I) www.Shelbyvilletnpolice.org Law Enforcement Response to Mass Demonstration Deputy Chief Brian Crews brian.crews@shelbyvilletnpolice.org 109 Lane Parkway, Shelbyville,TN 37160 (931) 684-5811

EXHIBITORS

Exhibitors Key ` = TML Affiliated Organization *= TML Sponsors +=First Time Exhibitor ^=TML Partner Program #=TML Sponsored Program

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AdComp Systems, Group (406) https://www.adcompsystems.com Payment Focussed Technology Solutions Gloria Desouza, gloria@adcompsystems.com 1720 S. Edmonds Lane, Suite 201, Lewisville, TX 75067 (972) 877-4070

*Alexander, Thompson, Arnold PLLC (307) https://atacpanet.com, Full Service Accounting Firm Mike Hewitt, mhewitt@atacpa.net 227 Oil Well Road, Jackson, TN 38305 (731) 427-8571

Allen & Hoshall (206) www.allenhoshall.com Engineering, Architcture, Land Surveying Harry Pratt, ahinfo@allenhoshall 1661 International Drive, Suite 100 Memphis, TN 38120 (901) 820-0820

*Alliance Water Resources (125) www.alliancewater.com, Operations and Maintenance and Management of Water, Wastewater and Public Works Terry Merritt, tmerritt@alliancewater.com 206 South Keene Street, Columbia, MO 65201 (573) 880-1706

^American Fidelity Assurance Company (200) www.americanfidelity.com,
Employee Benefits / Section 125 Services
Dave Dunlap
dave.dunlap@americanfidelity.com
9000 Cameron Parkway
Oklahoma City, OK 73114
(800) 654-8489



+Aqua Patch (628) https://aquapatchasphalt.com,Water Activated Cold Mix Patching Asphalt that Rapidly Cures/Sets Marion Watson (310) 524-1055 marion.watson@aquapatchroadmaterials.com 390 N. Pacific Coast Highway, # 2000, El Segundo, CA 90245

Asa Engineering & Consulting, Inc. (401) www.asaengineeringinc.com Professional Services, Consultant Engineers Jeff Sikes, jsikes@asaengineeringinc.com 714 Cherry Street, Chattanooga,TN 37402 (423) 805-3700

*Barge Design Solutions, Inc. (501) www.bargedesign.com, Architecture, Engineering, Landscape Architecture, Planning, Survey Design Paula E. Harris, paula.harris@bargedesign.com 615 3rd Avenue South, Suite 700, Nashville, TN 37210 (615) 254-1500

*BlueCross Health Foundation (602) www.bluecrosshealthyplaces.com, BlueCross Healthy Place Program Scott Wilson, scott_wilson@bcbst.com I Cameron Hill Circle, Chattanooga,TN 37402 (423) 535-7163

*BNY Mellon (230) www.bnymellon.com/corporatetrust, Corporate Trust David White, david.e.white@bnymellon.com 505 North 20th Street, Suite 950 Birmingham,AL 35203 (205) 214-0228

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Champion Data Systems (213) http://champds.com,Agenda Management, HD Video Streaming & HD Cameras Michael Ashby, contact@champds.com 615 Main Street, Suite M14, Nashville,TN 37206 (844) 231-7671

*Charter (101) www.Charter.com, Broadband,Video, Phone Nick Pavlis, Nick.Pavlis@charter.com 1774 Henry G Lane Street, Maryville,TN 37801 (865) 851-6671

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+Crawford, Murphy & Tilly (CMT) (130) www.cmtengr.com, Consulting Engineers Tony Russo, trusso@cmtengr.com 2 International Plaza, Suite 208, Nashville, TN 37217 (314) 435-3779



Cunningham Recreation / GameTime (207) www.cunninghamrec.com, Parks and Playground Equipment, Site Furnishings, Shade, Bleachers, Water Play and Dog Parks Ryan Brown, ryan@cunninghamrec.com P.O. Box 240981, Charlotte, NC 28224 (800) 438-2780

*Entegrity (208) www.entegritypartners.com Sustainability and Energy Services Rick Vance, rick.vance@entegritypartners.com 1403 East 6th Street, Little Rock,AR (501) 766-4208



+Enterprise Fleet Management (118) Enterprise Fleet Management, Vehicle Fleet Management Cuong Le, cuong.q.le@efleets.com 7125 Crossroads Blvd., Brentwood, TN 37027 (615) 309-9651

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*First Tennessee Bank (229)
www.firsttennessee.com
Financial Services
W.A. (Pete) Stringer, wastringer@ftb.com
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+Happy Backyards (110) https://happybackyards.com, Playground Equipment, Modular Sports Surfacing and Park Amenities Mr. Chris White, chris@happybackyards.com 1800 Galleria Blvd., Suite 1015, Franklin, TN 37067 (615) 595-5565





HFR Design, Inc. (202) www.hfrdesign.com,Architectural / Engineering Steve Griffin, sgriffin@hfrdesign.com 214 Centerview Drive, Suite 300 Brentwood, TN 37027, (615) 370-8500

*J.R. Wauford & Co. Consulting Engineers, Inc. (Ice Cream Social), www.jrwauford.com **Environmental Consulting Engineers** Ashley Pealer-Richards, ashleyp@jrwauford.com 2835 Lebanon Pike, P.O. Box 140350, Nashville, TN 37214-0350, (615) 883-3243

Johnson Controls Inc. (626) https://jci.com, Energy & Infrastructure Solutions Ryan Ball, ryan.ball@jci.com 2005 Elm Hill Pike, Nashville, TN 37210 (615) 772-5263

+IP Morgan Chase (228) https://www.jpmorgan.com/commercial-banking/industries/government, Financial Services Dan Lally, dan.lally@jpmorgan.com 3424 Peachtree Road NE, 6th Floor, Atlanta, GA 30326-1118, (404) 926-2726

+K.S. Ware & Associates, LLC (618) https://www.kswarellc.com Environmental, Geotechnical and Materials Testing Julie Oliphant, joliphant@kswarellc.com 54 Lindsley Avenue, Nashville, TN 37210 (615) 255-9702

+Kamstrup Water Metering (608) www.kamstrup.com, Smart Water Meters Marcie Rather, mvr@kamstrup.com 245 Hembree Park Drive, # 110 Roswell, GA 30004 (251) 979-1081



+ The Kelley Group (503) https://kelleynetwork.com, Civil Engineering Services Kelley Taft, kelley@kelleynetwork.com 105 W. 2nd Street, P.O. Box 45, Tuscumbia, AL 35674 (256) 248-7030

+Kimley-Horn (103) https://www.kimley-horn.com Engineering, Planning, and Landscape Architecture Michael Shelton, michael.shelton@kimley-horn.com 6750 Poplar Avenue, Suite 600, Memphis, TN 38138 (901) 334-5339



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+Massage by Design (617) www.massagebydesign.net, Chair Massage Chante Wolf, change@massagebydesign.net 4452 Park Boulevard, Suite 314, San Diego, CA 92116 (866) 629-7352

+Memphis Tourism (607) https://www.memphistravel.com/, Everything Memphis Patsy Morgan, patsymorgan@memphistravel.com 45 Union Avenue, Memphis,TN 38103 (901) 337-7685

Miracle of KY & TN (121) www.miraclekytn.com, Playground Equipment Tami Phillips, tami@miraclekytn.com 931 Commerce Drive, Leitchfield, KY 42754 (270) 230-0221

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^Omnia Partners (122) https://www.omniapartners.com **Cooperative Contracts** Chris White chris.white@omniapartners.com 804 Crescent Center Dr. Suite 600 Franklin, TN 37067 (919) 738-6098

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^REACH Alert (228)
https://www.reachalert.com
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Louisville, KY 40205, (877) 307-9313

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Stringfellow, Inc. (624) www.stringfellow.bz, Environmental and Truck Equipment Sales, Service and Parts Eddie Anderson, eddie@stringfellow.bz, 2710 Locust Street, Nashville, TN 37207 (615) 226-4900

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~Tennessee Association of Municipal Clerks & Recorders (TAMCAR) (314) https://tamcar.wildapricot.org Professional Association of Municipal Clerks Angie Marshall, angiemarshall@kingsporttn.gov 225 W. Center Street, Kingsport, TN 37660 (423) 229-4459 x 104

~Tennessee Building Officials Association (TBOA) (521) http://tboa.net/ Professional municipal and county codes officials in Tennessee, providing education, training and support Steve Mills, smills 133@gmail.com 120 Camp Creek Circle, Hendersonville, TN 37075 (615) 587-7832

~Tennessee Chapter, American Public Works Association (TCAPWA) (312) https://TCAPWA, Education Mark Miller, MarkMillertcapwa@gmail.com P.O. Box 1350, Pigeon Forge, TN 37868 (865) 809-2996

Tennessee Department Environment and Conservation (TDEC) State Revolving Fund Loan Program (120) www.tn.gov/environment/program-areas/wr-water-resources/water-quality/state-revolving-fund-program.html, Low-Interest Loans for Water/Wastewater Facilities Richard Thomas, richard.e.thomas@tn.gov TN Tower 312 Rosa L. Parks Avenue, Nashville,TN 37243, (615) 532-0668

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~Tennessee Personnel Management Association (TPMA-HR) (515) https://tpma27.wildapricot.org Professional Organization for Public Sector HR Richard Stokes, Executive Director richard.stokes@tennessee.edu P.O. Box 190485, Nashville, TN 37219 (865) 215-4446

~Tennessee Recreation & Parks Association (TRPA) (318) www.trpa.net, Advocate for Healthy, Livable Communities through Public Parks and Recreation Candi Rawlins, candi@trpa.net P.O. Box 1326, Franklin, TN 37065 (615) 790-0041

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*TLM Associates, Inc. (225) www.TLMae.com, Architecture & Engineering Travis Martin, t.martin@tlmae.com 117 E. Lafayette Street, Jackson, TN 38301 (731) 988-9840

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#TN HealthWorks (408) www.TNHealthWorks.org Self-Funded Health Insurance Benefits Callie Westerfield cwesterfield@Pepartners.org 5100 Maryland Way, Brentwood, TN 37027 (615) 371-6022



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+Ubicquia and Curtis Stout (529) https://http://www.ubicquia.com/ Smart City Platform and Services Charles (Chuck) Hall, chall@ubicquia.com 1333 Gateway Drive, Suites 1003 and 1004 Melborne, FL 32901, (847) 922-2793

United States Census Bureau (613) www.census.gov, Federal Census Charlotte Faye Anderson charlotte.faye.anderson@census.gov 1601 Market Street, 11th Floor, Philadelphia, PA 79103 (267) 780-2600

USA Shade (218) https://www.usa-shade.com, Shade Structures Tiffany Ontiveros, tontiveros@usa-shade.com P.O. Box 121737, Nashville,TN 37212 (615) 347-0275

UT- Municipal Technical Advisory Service (MTAS) (306) www.mtas.tennessee.edu Assistance to Tennessee Municipalities Margaret Norris, margaret.norris@tennessee.edu 1610 University Avenue, Knoxville, TN 37921 (865) 974-0411 ^VC3 (209) www.vc3.com, IT Services Kathleen Hall kathleen.hall@vc3.com I301 Gervais Street, Suite 1800, Columbia, SC 29201 (919) 628-9346



+Vitronic Machine Vision (328) www.vitronic.com, Automated Speed Enforcement Solutions with Lidar Technology Bob Riebe, rre@vitronic.com I 1900 Plantside Drive, Suite G, Louisville, KY 40299 (502) 333-5812

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*Voya Financial Advisors (525) www.Voya.com, 457 and All Types of Retirement Plans Ed Stewart, ed.stewart@voyafa.com 214 Second Avenue North, Suite 2 Nashville,TN 37201 (615) 627-5936

*Waste Industries of Tennessee LLC (119) www.wasteindustries.com Solid Waste and Recycle Collection, Transportation, Disposal and Processing David A. Duke, david.duke@wasteindustries.com 3301 Benson Drive, Suite 601, Raleigh, NC 27609 (919) 291-6404

*Waste Management Inc. of Tennessee (400) www.wm.com Residential and Commercial MSW, Recycling Dawn C. Cole, dcole3@wm.com 2555 Meridian Blvd., Suite 200, Franklin, TN 37067 (615) 717-8185

Waste Pro USA, Inc. (302) www.wasteprousa.com, Solid Waste & Recycling Collection, Processing & Disposal Company Lori Cate, Lcate@wasteprousa.com 2187 Stateline Road, Southaven, MS 38671 (662) 469-5800 Williams Equipment & Supply (623) www.williamsequipment.com Bobcat Equipment, Safety, Tools, Concrete Supplies and Equipment Trey Huey, thuey@williamsequipment.com 3821 New Getwell Road, Memphis, TN 38118 (901) 948-0574

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